FINANCIAL STATEMENTS AND MANAGEMENT'S DISCUSSION AND ANALYSIS

JUNE 30, 2019

CAPE COD COMMUNITY COLLEGE

(an agency of the Commonwealth of Massachusetts)

Financial Statements and Management's Discussion and Analysis

June 30, 2019 and 2018

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INDEPENDENT AUDITORS' REPORT

To the Board of Trustees of Cape Cod Community College West Barnstable, Massachusetts

Report on the Financial Statements

We have audited the accompanying financial statements of Cape Cod Community College (an agency of the Commonwealth of Massachusetts) (the "College"), and its discretely presented component unit, Cape Cod Community College Educational Foundation, Inc. (the "Foundation"), which comprise the statements of net position as of June 30, 2019 and 2018, the related statements of revenues, expenses, changes in net position and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise the College's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the College and its discretely presented component unit as of June 30, 2019 and 2018, and the respective changes in net position and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that management's discussion and the required supplementary information as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance to express an opinion or provide any assurance.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 15, 2019, on our consideration of the College's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the College's internal control over financial report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control over financial reporting and compliance.

O'(onnor + Onew, D.C.

Certified Public Accountants Braintree, Massachusetts

October 15, 2019

Management's Discussion and Analysis (Unaudited)

June 30, 2019 and 2018

The following discussion and analysis provides management's view of the financial position of Cape Cod Community College (the "College") as of June 30, 2019 and 2018 and the results of operations for the years then ended. This analysis should be read in conjunction with the College's financial statements and notes that are presented in this document.

The College is a public institution of higher education in Massachusetts serving approximately 6,000 credit and non-credit seeking students, with 70 full-time faculty and 153 full-time staff members. The main campus is located in West Barnstable, with satellite locations at Plymouth for its Aviation Maintenance Technology program and at Bridgewater State University for its Funeral Service program, and a Center for Corporate and Professional Education located in downtown Hyannis, which served 2,700 students in FY2019. The College also offers courses at Joint Base Cape Cod, Martha's Vineyard and Nantucket. The College currently offers an Associate of Arts degree with 23 concentrations, 16 Associate in Science degree programs, an Applied Associate in Science Degree for Aviation Maintenance Technology, and, 47 career-building academic certificates in a variety of programs. In addition, the College has a number of partnerships with several public and private institutions that offer Bachelor's and Master's degree programs on the main campus.

Financial Highlights

The FY2019 state unrestricted appropriation of \$17,267,762 reflects a \$640,137, or 3.85% increase over the prior year's appropriation of \$16,627,625. The net increase is due to the following factors; a decrease in state funded fringe benefit costs of \$71,952, an increase of \$567,403 in the annual state maintenance appropriation, an increase of \$123,003 in the performance funding, which was not funded in the prior year and a decrease of \$21,683 in non-resident tuition state remittance.

State restricted appropriation for FY2019 is \$1,056,332, which is an increase of \$991,826 over last year's appropriation of \$64,506. The net increase was the result of \$2,535 less funding for Mass Pathways, an increase in Center for Corporate and Professional Education revenue by \$46,521, a \$56,011 increase in the Performance Incentive Fund grant funding, and an increase of \$891,829, which was the result of a state mandate requiring certain state grants to be recorded on the Commonwealth's financial platform. This state mandated change in accounting policy, was rescinded for FY2020. Previously, in the prior fiscal years, this State grant revenue was reported in the grant revenue line item on the Statement of Revenues and Expenses.

Capital appropriation increased by \$1,089,902, from \$733,345 in FY2018 to \$1,823,247 in FY2019, due to the change in amount and the addition of or elimination of several special

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Financial Highlights - Continued

appropriations from the Division of Capital Asset Management & Maintenance (DCAMM) because of project completion, relative to the prior fiscal year, and additional funding for the College's accessibility improvement project. Included in this change are expenditures capitalized over multiple prior years and consequently recognized as revenue for the waste water upgrade project, which was completed in FY2018, resulting in a decrease of \$412,443. Also included is the change in appropriation carry-over from FY2018 to FY2019, which resulted in a decrease of \$2,001,950, the most significant of which was related to the accessibility improvement project fund carryover, in the amount of \$1,283,724. A decrease of \$132,330 from FY2018 to FY2019 is attributable to a write-off of prior year Construction in Progress, related to the water and energy upgrade project. In FY2018, the College received funds for overall project assessment and prioritization, which were not received in FY2019, resulting in a decrease of \$20,000. Lastly, in FY2019, the College received revenue of \$3,656,625, a portion of which was deferred to projects continuing in FY2020, for campus accessibility, sewage disposal and building envelope repair projects.

During FY2019, major capital improvement net additions totaled \$2,396,302, which includes an increase in Furnishings and Equipment, in the amount of \$662,507. This increase is comprised of an addition of \$462,507 for a capital lease of copying equipment and an increase of \$200,000, for a donation of a Falcon 20 jet airplane. Also included in the net change in fixed assets is the change in the current year construction in process in the following amounts; a decrease of \$132,329 for the energy and water upgrade project, a decrease of \$88,463 for the HVAC project, an increase in the amount of \$28,396 for the campus-wide sewage project, a \$1,872,921 increase for the accessibility improvement project, a \$47,780 increase for exterior lighting and a \$5,490 increase for work on the Wilkens library building entry.

General tuition and fee rates increased by \$22 per credit hour in FY2019. Additionally, a program specific fee of \$125 per credit hour was implemented for the new Funeral Service program courses. Project Forward fees were increased by \$52 per semester. Lastly, the fee to participate in the Massachusetts Inclusive Concurrent Enrollment Program (MAICEI) had increased by \$950, to \$1,200 per academic year.

The Board continues to recognize that some students may have difficulty paying their tuition and fees, and therefore designated \$338,724 in the FY2019 operating budget for need based student financial aid awards.

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Financial Highlights - Continued

At June 30, 2019 and 2018, the College's assets and deferred outflows of \$36,491,740 and \$34,046,639 exceeded its liabilities and deferred inflows of \$21,319,362 and \$18,295,025 by the amounts shown below. The resulting net assets are summarized into the following categories:

	2019	2018
Invested in capital assets, net of related debt Restricted, nonexpendable Unrestricted	\$ 17,587,436 - (2,415,058)	\$ 16,811,192 20,000 (1,079,578)
Total net assets	\$ 15,172,378	\$ 15,751,614

Unrestricted net assets decreased in FY2019 by \$1,335,480 as a result of the recognition of the net change in liability for both the Pension liability and the Postemployment Benefits Other than Pensions (OPEB) liability, which amounted to a reduction of \$940,574. GASB standard 68 and GASB standard 75 requires that state agencies reflect their share of the Commonwealth's Net OPEB and Pension liability, and that the change in their liabilities be expensed. Unrestricted net assets were increased by additional capital appropriations from the state, in the amount of \$1,823,247. Additional reductions to unrestricted net assets were comprised of depreciation expense in the amount of \$1,272,010, investment in capital of \$776,244 and an operating budget deficit in the amount of \$169,899.

During FY2018, a prior period adjustment was recorded which reduced the previously reported June 30, 2017 unrestricted reserve by \$6,540,460 as a result of the Commonwealth's implementation of GASB statement number 75, Accounting and Financial Reporting for "*Postemployment Benefits Other than Pensions*" (OPEB). This GASB standard requires that state agencies reflect their share of the Commonwealth's Net OPEB liability, and the related deferrals and expenses. In future years, similar to GASB 68 treatment of pensions, the College will post only the change in this liability and its related deferrals, with the offset being to expenses, on the Statement of Revenue and Expenses.

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Financial Highlights - Continued

Without the FY2018 impact of both the prior period OPEB liability adjustment and current year OPEB and Pension expense, the College reflected a change in reserve of an increase of \$114,065, which is comprised of a gain on operations in the amount of \$728,779, less \$614,714, which represents an increase in investment in capital assets, net of depreciation.

Unrestricted Net Position (Reserve)		
Without FY18 Pension and OPEB Impact		
Prior Year Unrestricted Net Position	\$5,138	3,580
Net Income	\$728	3,779
Increase in Net Capital Assets	(\$614	4,714)
FY18 Reserve, Unadjusted for FY18 Pension	n and OPEB \$5,252	,645
		,

Overview of the Financial Statements

The College's financial statements are comprised of two primary components: 1) the financial statements and 2) the notes to the financial statements. Additionally, the financial statements focus on the College as a whole, rather than upon individual funds or activities.

Total operating expenses for the years ended June 30, 2019 and 2018 amounted to \$38,860,193 and \$37,073,351, while operating revenues were \$17,340,998 and \$18,114,143, respectively. Operating losses of \$21,519,195 and \$18,959,208 were partially offset predominantly by state appropriations (considered non-operating revenues) of \$18,324,094 and \$16,692,131, respectively, as well as by transfers from the Foundation, in the amounts of \$592,346 and \$1,508,132 and by net investment income of \$200,272 and \$74,707, respectively.

In May 2002, GASB issued Statement No. 39 of the Governmental Accounting Standards Board (GASB), *Determining Whether Certain Organizations are Component Units* (an amendment of GASB 14). GASB 39 establishes new criteria for evaluating the need to include component units of the College. The College adopted GASB 39 as of July 1, 2003.

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Overview of the Financial Statements - Continued

Cape Cod Community College Educational Foundation (the Foundation) is a legally separate taxexempt component unit of Cape Cod Community College. The Foundation acts primarily as a fundraising organization to supplement the resources that are available to the College in support of its students and programs. The Board of Directors of the Foundation is self-perpetuating and primarily consists of graduates and friends of the College. Although the College does not control the timing or the amount of receipts from the Foundation, the majority of resources received or held by the Foundation are restricted to the activities of the College by the donors. Because these resources held by the Foundation can only be used for the benefit of the College, the Foundation is considered a component unit of the College and is discretely presented in the College's financial statements.

Management's Discussion and Analysis is required to focus on the College, not its component unit.

The Financial Statements

The financial statements are designed to provide readers with a broad overview of the College's finances and are comprised of three basic statements:

The *Statements of Net Position* presents information on all of the College's assets and liabilities, with the difference between the two reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the College is improving or deteriorating.

The *Statements of Revenues, Expenses, and Changes in Net Position* present information showing how the College's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., the payment of accrued for compensated absences, or the receipt of amounts due from students and others for services rendered).

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Overview of the Financial Statements - Continued

The *Statements of Cash Flows* are reported on the direct method. The direct method of cash flow reporting portrays net cash flows from operations as major classes of operating receipts (e.g., tuition and fees) and disbursements (e.g., cash paid to employees for services). The Government Accounting Standards Board (GASB) Statements 34 and 35 require this method to be used. In accordance with GASB 39, the Foundation is not required to present the statement of cash flows.

The financial statements can be found on pages 22-25 of this report. The College reports its activity as a business-type activity using the full accrual measurement focus and basis of accounting. The College is an agency of the Commonwealth of Massachusetts. Therefore, the results of the College's operations, its net position and cash flows are also summarized in the Commonwealth's Comprehensive Annual Financial Report in its government-wide financial statements.

Notes to the Financial Statements

The notes provide additional information essential for a full understanding of the data provided in the financial statements. The notes provide information regarding both the accounting policies and procedures the College has adopted as well as additional detail of certain amounts contained in the financial statements. The notes to the financial statements can be found on pages 26-63 of this report.

Financial Analysis

As noted previously, net position may serve over time as a useful indicator of the College's financial position. At the close of the fiscal years ended June 30, 2019 and 2018, the College's assets exceeded liabilities by \$15,172,378 and \$15,751,614, respectively. The decrease in net position is attributable to the combined decrease related to the impact of posting the change in liability for the College share of the OPEB and Pension employee benefit liability, depreciation expense and an operating budget deficit, partially offset by additional capital appropriation revenue received from the Commonwealth.

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Overview of the Financial Statements - Continued

Financial Analysis - Continued

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The largest portion of the College's net assets reflects its investment in capital assets (e.g., land, buildings, furnishings and equipment) including capital leases, less any related debt, used to acquire those assets that is still outstanding. The College uses these capital assets to provide services to students, faculty, and administration. Although the College's investment in capital assets is reported net of related debt, it should be noted that the resources needed to repay this debt must be provided from other sources, since the capital assets themselves cannot be used to liquidate

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Overview of the Financial Statements - Continued

Financial Analysis - Continued

these liabilities. In addition to any debt noted above, which is reflected in the College's financial statements, the Commonwealth of Massachusetts regularly provides financing for certain capital projects through the issuance of general obligation bonds. These borrowings by the Commonwealth, if any, are not included in the College's financial statements.

		Fiscal years ended June 30			
		2019		2018	
Total operating revenues Total operating expenses	\$	17,340,998 38,860,193	\$	18,114,143 37,073,351	
Net operating loss		(21,519,195)		(18,959,208)	
Total net non-operating revenues	_	19,116,712	. .	18,274,970	
Net income (loss) before other revenues		(2,402,483)		(684,238)	
Capital appropriation		1,823,247		733,345	
Total increase (decrease) in net position		(579,236)		49,107	
Net Position, Beginning of Year Current Year Increase (Decrease)		15,751,614 (579,236)		15,702,507 49,107	
Net Position, End of Year	\$	15,172,378	\$	15,751,614	

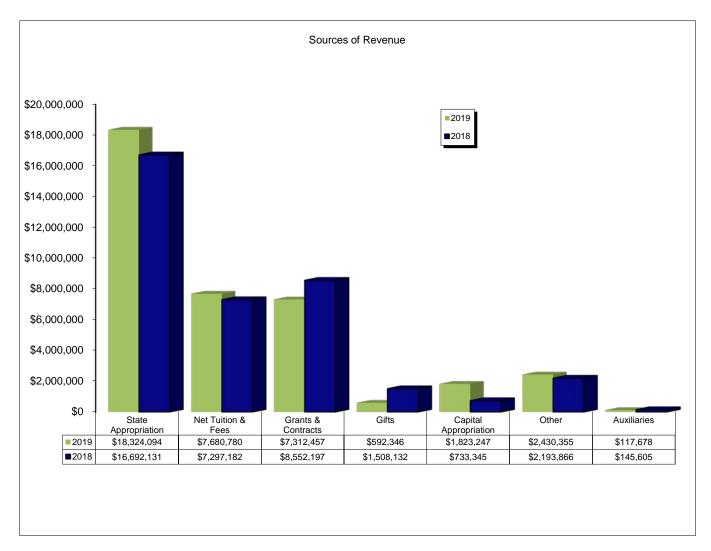
Cape Cod Community College's Changes in Net Position

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Overview of the Financial Statements - Continued

Financial Analysis - Continued



Revenues and Expenses

The state appropriation of \$18,324,094 for FY2019 reflects a \$1,631,963 increase relative to FY2018. This is attributed to the net of decreases in state funded fringe benefit costs and Mass Pathways program funding, offset by increased Performance Fund revenue, increases in

Management's Discussion and Analysis (Unaudited) - Continued

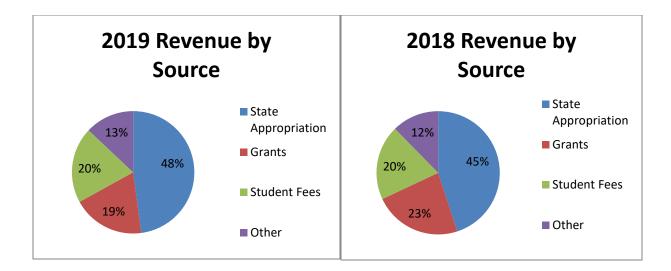
June 30, 2019 and 2018

Overview of the Financial Statements - Continued

Revenues and Expenses - Continued

State Maintenance funding, increased Performance Incentive Fund and Center for Corporate and Professional Education revenue and less tuition and fees being remitted to the Commonwealth in FY2019. Additionally, a material increase was the result of a State mandate requiring that certain State grants to be recorded on the Commonwealth's financial platform. This was a change in state accounting policy but has already been rescinded for FY2020. Previously, in the prior fiscal years, this State grant revenue was reported in the grants revenue line item on the Statement of Revenues and Expenses.

In FY2019, state appropriations accounted for 48% of total revenues while net tuition and fees amounted to 20% of total revenue. In FY2018, state appropriations accounted for 45% of total revenue and net tuition and fees 20% of total revenue. The "other" revenue segment share grew by 1% in FY2019, offset by a 4% decrease in grant revenue and 3% increase in state appropriation, proportionately, from FY2018 to FY2019.



Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Overview of the Financial Statements - Continued

Revenues and Expenses - Continued

In FY2019, gift revenues decreased by \$915,786 primarily due to the net of a decrease in donations related to the nursing renovation, the receipt of a non-monetary donation for the aviation program and the receipt of fewer remaining dental hygiene renovation pledge payments. Net tuition and fee revenue increased by 5.3%, or \$383,598 relative to prior year as the result of the net impact of a decrease in revenue attributable to fewer student enrollments and increases in student fees implemented in FY2019.

Capital appropriations increased by \$1,089,902 in FY2019 and decreased by \$3,047,492 in FY2018. The increase in FY2019 is primarily due to funding in the amount of \$1,873,000, which was provided by the Division of Capital Asset Management and Maintenance to complete major upgrades regarding campus accessibility, offset by decreases in revenue received for the campus-wide sewage project, the library chiller and the library elevator project, which had been funded in FY2018, but not in FY2019, due to project completion.

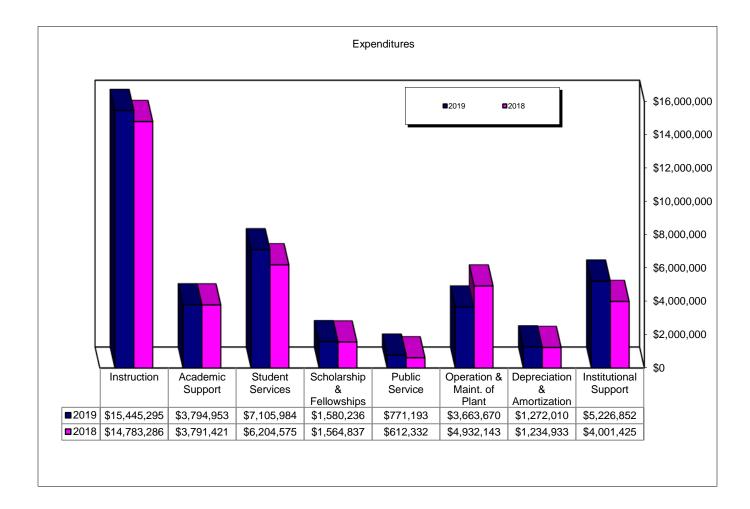
Changes in expenditures, relative to prior fiscal year include a 25.7% decrease in operations and maintenance, an increase in student services spending of 14.5%, a 30.6% increase in institutional support, a 4.5% increase in spending on instruction, a 1% increase in institutional scholarship, a .1% increase in academic support spending and a 25.9% increase in public service spending.

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Overview of the Financial Statements - Continued

Revenues and Expenses - Continued



Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Overview of the Financial Statements - Continued

Revenues and Expenses - Continued

Major grants and contracts revenue received by the College for the years ended June 30, 2019 and 2018 included the following:

- **AEC** (Adult Education Center) revenues amounted to \$539,504 and \$574,391 as of June 30, 2019 and 2018, respectively. AEC offers small group instruction, individualized tutoring and computer-assisted learning opportunities for adults. Basic literacy and language instruction for beginning readers; preparation for GED (General Education Development Equivalency Diploma) examination and college and career advising are provided by experienced and sensitive staff. Non-native English speakers can enroll in beginning, intermediate, and advanced English language classes. Pronunciation and computer literacy classes are offered as needed. The program is funded by the Massachusetts Department of Elementary and Secondary Education.
 - **TRIO Advantage Program** revenues amounted to \$310,963 and \$319,810 as of June 30, 2019 and 2018, respectively. The Advantage Program is a TRIO/Student Support Services program funded by the U.S. Department of Education. The funding cycle is for five years, pending annual appropriations by Congress. The College received approval for funding September 1, 2015 August 31, 2020. Our Advantage Program serves approximately 182 participants, at least two-thirds of whom must be first-generation college and low income, or have a documented disability and at least one-third of the documented disabled must be low income as well. Services provided include intrusive academic advising, career counseling, peer mentoring, individual tutoring, financial/economic literacy, transfer and personal counseling.
 - **SAIL** (Success through Advising and Interactive Learning) revenues amounted to \$429,800 and \$509,065 as of June 30, 2019 and 2018 respectively. The funding cycle is for five years October 1, 2015 to September 30, 2020. SAIL has one activity with 3 activity components: 1) Strengthening student services; 2) Strengthening academic programs; and 3) Faculty and staff development in learning strategies and targeted

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Overview of the Financial Statements - Continued

Revenues and Expenses - Continued

student services. The intent is to strengthen the student services and academic programs across the institution and build the capacity to serve all students, including low-income and minority students. The goals of Project SAIL are designed to make substantial institutional advances in order to increase student success and meet the following performance outcomes:

- Significantly increase retention for first-time and all students;
- Significantly increase the percentage of students who complete an AA/AS degree or certificate;

• Significantly increase the transfer rate from 4Cs to four-year colleges and universities; and

• Significantly increase the percentage of students who progress from developmental to college level math.

• **HRSA** (The Health Resources Service Administration Nursing Workforce Diversity (NWD)) grant revenues for FY2019 amounted to \$510,429 and \$412,405 for FY2018. The funding cycle is from July 1, 2017 to June 30, 2021. The purpose of the HRSA NWD grant is to recruit, retain and graduate a more diverse and robust healthcare workforce pipeline that will support healthcare sector needs in this geographically isolated and rural region of Cape Cod & Islands. Underrepresented groups being primarily supported by this grant include economically and/or academically disadvantaged and rural students. The main objectives of the HRSA NWD grant are to: (1) develop and implement holistic admissions practices in the nursing program; (2) increase retention and graduation of Associate Degree nursing students through provision of tuition assistance, stipends, enhanced support services and mentoring; (3) increase enrollment, retention and graduation of BSN prepared nurses through provision of tuition assistance, stipends and mentoring opportunities; (4) provide financial and support services to pre-entry nursing students from disadvantaged groups; and (5) enhance

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Overview of the Financial Statements - Continued

Revenues and Expenses - Continued

faculty and students' cultural and geriatric competence through professional development and reviewed curriculum with increased opportunities to apply to clinical experience.

• **Financial Aid** awards at the College amounted to \$6,574,930 and \$6,465,350 as of June 30, 2019 and 2018, respectively. The increase in financial aid is due to the Massachusetts Office of Student Financial Assistance's implementation of the new Mass Grant Plus program. Financial aid awards are based upon a student's financial need and the cost of attendance. In FY2019, 2,127 students received financial aid, consistent with the 2,100 students served in fiscal FY2018.

	 2019		2018
The sources of these awards are:			
Federal Government	\$ 2,707,799	\$	4,352,166
Commonwealth of Massachusetts	2,852,864		1,241,301
Grants and private donations	 1,014,267	_	871,883
	\$ 6,574,930	\$	6,465,350

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Overview of the Financial Statements - Continued

Loss from Operations

Due to the nature of public higher education, institutions incur a loss from operations. The Massachusetts Department of Higher Education presets tuition rates. The College's Board of Trustees sets student fees and other charges. Commonwealth appropriations to the College funded the majority of the loss from operations not covered by tuition and fees. The College, for the purpose of balancing educational and operational needs with tuition and fee revenue, approves budgets to offset losses after Commonwealth appropriations.

Non-Operating Revenues and Expenses

The Commonwealth's total appropriation increased by 9.78% or \$1,631,963, to \$18,324,094 in FY2019. The unrestricted portion of state appropriation increased by \$640,137, and is the result of the net of a decrease in fringe allocation funding, an increase resulting from less tuition remitted to the State, Performance Funding received in FY2019, which was not received in FY2018 and an increase in the state maintenance appropriation. The restricted portion of this total increase amounted to an increase of \$991,826, which was the net result of decreased funding for the Mass Pathways program, an increase in revenue for both Performance Incentive funding and Center for Corporate and Professional Education funding and a material increase of \$891,829, which was the result of a State mandate requiring certain State grants to be recorded on the Commonwealth's financial platform. This was a change in accounting policy, but has already been rescinded. In the prior fiscal years, this State grant revenue was reported in the grants revenue line of the Statement of Revenue and Expenses.

Transfers from the Foundation decreased by \$915,786 to \$592,346 for FY2019, as the net a result of decreases of prior year funding for the nursing expansion and renovation project, which was completed in FY2018, and increases primarily related to a non-monetary donation of an airplane for the College Aviation Maintenance Technology program.

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Non-Operating Revenues and Expenses - Continued

For comparison, the Commonwealth's total appropriation increased by .72% or \$119,548, to \$16,692,131 in FY2018. The unrestricted portion of state appropriation increased by \$109,189, and is the result of the net of a decrease in the state maintenance appropriation offset by an increase in fringe allocation funding and a decrease in state tuition remitted. The restricted portion of this total increase amounted to an increase of \$10,359, which was the result of the net of less funding for the Mass Pathways program, an increase in the amount awarded for the PIF grant, the elimination of revenue received in the prior year for the Sightlines study and prior year adjustments.

Transfers from the Foundation increased by \$658,768 to \$1,508,132 for FY2018, as a result of fundraising efforts for the nursing expansion and renovation project.

Capital Assets and Noncurrent Liabilities of the College

Capital Assets

The College's investment in capital assets, net of accumulated depreciation as of June 30, 2019 and 2018 amounts to \$17,964,936 and \$16,840,644, respectively. This investment in capital assets includes land, buildings (including improvements), furnishings and equipment (including the cost of capital leases).

The following capital investments were made during FY2019 and FY2018:

	_	2019	 2018
Building improvements	\$	-	\$ 1,674,643
Construction in progress		1,733,795	140,865
Furnishings and equipment		662,508	 19,413
	\$ _	2,396,303	\$ 1,834,921

Capital spending within FY2019 includes \$1,872,921 spent on the College accessibility project, \$28,396 for the second phase of the upgrade to the sewage system, \$47,780 spent on the lighting project and \$5,490 spent for work performed to the entryway of the Wilkens Library building,

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Capital Assets and Noncurrent Liabilities of the College - Continued

as well as the addition of a capital lease for printing equipment, offset by the write-offs of the energy and water upgrade project.

Capital spending within FY2018 for building improvements, completed in FY2018 includes \$57,358 spent on the elevator project, \$412,443 spent on the campus-wide sewage system upgrade, \$147,483 spent in replacing the library chiller and \$1,057,358 spent on the nursing renovation. Construction in process spent within FY2018 included \$88,463 spent on the HVAC project, \$2,314 additional spending on the Lorusso envelope project and \$50,088 on the campus-wide accessibility improvement project. Furnishing and equipment spend increased by \$34,139, of which \$19,413 was related to the nursing renovation and \$14,726 was the current portion of spending on equipment on capital lease.

Non-Current Liabilities

The College's long-term liabilities consist of accruals for compensated absences and workers' compensation, and the long-term portions of capital lease obligations for facilities machinery and IT infrastructure equipment. The accrual for compensated absences consists of the long-term portion of compensatory time, sick and vacation pay relating to employees on the Commonwealth's payroll, and amounts to \$727,521 for FY2019. For FY2019, the College's non-current liability related to worker's compensation amounts to \$289,180. At the end of FY2019, the long-term portion of capital lease obligations amounts to \$277,233.

Additional Information

For FY2019, credit hour enrollment was projected to be down by 3.64% relative to FY2018. Actual enrollment performance for fiscal FY2019 amounted to a decrease from prior year of 6.00%.

The College's enrollment management team continues to examine its efforts to improve the student intake process and to identify, recruit and retain recent and prospective students. This team works closely with the College's Strategic Communications and Marketing Department to develop materials and targeted messaging campaigns that align with enrollment goals and strengthen recruitment and retention efforts College-wide.

Management's Discussion and Analysis (Unaudited) - Continued

June 30, 2019 and 2018

Request for Information

This financial report is designed to provide a general overview of the College's finances for all those with an interest in the College. Questions concerning any of the information provided in this report or requests for additional information should be addressed to Vice President of Finance and Operations, Cape Cod Community College, 2240 Iyannough Road, West Barnstable, Massachusetts 02668-1599.

Statements of Net Position

June 30, 2019 and 2018

Statements of Net Position

June 30, 2019 and 2018

Assets and Deferred Outflows of Resources

		Primary Government 2019 2018		nent Unit 2018	
	College	College	2019 Foundation	Foundation	
Current Assets: Cash and equivalents (Note 2) Cash held by state treasurer (Note 3) Certificate of deposit (Note 2) Accounts receivable, net (Note 4) Pledges receivable (Note 5) Prepaid and other assets	\$ 4,244,825 1,333,065 6,151,894 1,573,263 181,171	\$ 4,281,469 1,065,697 6,022,079 1,840,977 <u>319,634</u>	\$ 6,407,065 256,775 132,800	\$ 1,611,760 250,830 21,101 60,025	
Total Current Assets	13,484,218	13,529,856	6,796,640	1,943,716	
Non-Current Assets: Long-term investments Pledges receivable (Note 5) Funds held by others Capital assets, net of accumulated depreciation (Note 6)	17,964,936	20,000 	11,001,069 128,150 -	9,954,193 124,475 	
Total Non-Current Assets	17,964,936	16,860,644	11,129,219	10,078,668	
Total Assets	31,449,154	30,390,500	17,925,859	12,022,384	
Deferred Outflows of Resources: Pension related, net (Note 10) OPEB related, net (Note 11)	1,734,976 3,307,610	1,631,321 2,024,818	<u>-</u>	<u> </u>	
Total Deferred Outflows of Resources	5,042,586	3,656,139			
Total Assets and Deferred Outflows of Resources	<u>\$ 36,491,740</u>	<u>\$ 34,046,639</u>	<u>\$ 17,925,859</u>	\$ 12,022,384	
Liabilities. Deferred Ir	nflows of Resources and Net Position	<u> </u>			
Accounts payable and accrued liabilities Accrued payroll Compensated absences (Note 7) Workers' compensation (Note 7) Students' deposits and unearned revenues Other unearned revenues Current portion of capital lease (Note 7)	\$ 1,057,045 1,196,909 1,463,428 80,143 324,408 146,394 100,267	\$ 427,182 1,086,619 1,598,859 69,943 669,372 80,797 14,726	\$ 271,438	\$ 279,172	
Total Current Liabilities	4,368,594	3,947,498	271,438	279,172	
Non-Current Liabilities: Compensated absences (Note 7) Workers' compensation (Note 7) Funds held for others Capital lease obligations (Note 7)	727,521 289,180 277,233	743,010 259,978 14,726	-	20,000	
Net OPEB liability (Note 10) Net OPEB liability (Note 11)	4,422,643	3,796,847	-	-	
	7,768,204	7,384,880			
Total Non-Current Liabilities	<u>13,484,781</u>	12,199,441		20,000	
Total Liabilities	17,853,375	16,146,939	271,438	299,172	
Deferred Inflows of Resources: Pension related, net (Note 10) OPEB related, net (Note 11)	1,043,283 	1,281,219 866,867	<u> </u>	-	
Total Deferred Inflows of Resources	3,465,987	2,148,086			
Net Position: Net investment in capital assets Restricted:	17,587,436	16,811,192	-	-	
Nonexpendable Expendable Unrestricted	(2,415,058)	20,000	6,561,023 10,334,468 758,930	6,320,868 4,868,944 533,400	
Total Net Position	15,172,378	15,751,614	17,654,421	11,723,212	
Total Liabilities, Deferred Inflows of Resources	, <u>, , , , , , , , , , , , , , , , </u>	<u></u> _	<u>_</u> _		
and Net Position	<u>\$ 36,491,740</u>	<u>\$ 34,046,639</u>	<u>\$ 17,925,859</u>	\$ 12,022,384	

The accompanying notes are an integral part of the financial statements.

Statements of Revenues, Expenses and Changes in Net Position

For the Years Ended June 30, 2019 and 2018

	Primary G	Primary Government		Component Unit		
	2019	2019 2018		2018		
	College	College	Foundation	Foundation		
Operating Revenues:						
Tuition and fees Less: scholarship allowances	\$ 12,675,474 (4,994,694)	\$ 12,197,695 (4,900,513)	\$ -	\$ -		
Net student fees	7,680,780	7,297,182				
Federal, state, local, and private grants and contracts	7,312,457	8,552,197	-	-		
Gifts and contributions Auxiliary enterprises	- 117,678	145,605	6,074,938	2,300,090		
Rental income Other sources	2,230,083	-	216,883	200,200		
		2,119,159				
Total Operating Revenues	17,340,998	18,114,143	6,291,821	2,500,290		
Operating Expenses (Note 8):						
Instruction	15,445,295	14,761,062		-		
Academic support	3,794,953	3,785,721	-	-		
Student services	7,105,984	6,195,248	-	-		
Scholarships and fellowships	1,580,236	1,564,837	268,997	181,474		
Public service	771,193	611,411	-	-		
Operation and maintenance of plant	3,663,670	4,924,729	-	-		
Institutional support	5,226,852	3,995,410	322,861	623,336		
Depreciation and amortization	1,272,010	1,234,933				
Total Operating Expenses	38,860,193	37,073,351	591,858	804,810		
Net Operating Income (Loss)	(21,519,195)	(18,959,208)	5,699,963	1,695,480		
Non-Operating Revenues (Expenses):						
State appropriations - unrestricted (Note 9)	17,267,762	16,627,625	-	-		
State appropriations - restricted (Note 9)	1,056,332	64,506	-	-		
Transfers to the College from the Foundation	592,346	1,508,132	(592,346)	(1,508,132)		
Net investment income	200,272	74,707	823,592	712,980		
Total Net Non-Operating Revenues (Expenses)	19,116,712	18,274,970	231,246	(795,152)		
Change in Net Position Before Other Revenues	(2,402,483)	(684,238)	5,931,209	900,328		
Capital appropriations (Note 9)	1,823,247	733,345	<u> </u>			
Change in Net Position	(579,236)	49,107	5,931,209	900,328		
Net position, beginning of year	15,751,614	15,702,507	11,723,212	10,822,884		
Net position, end of year	<u>\$ 15,172,378</u>	\$ 15,751,614	<u>\$ 17,654,421</u>	\$ 11,723,212		

The accompanying notes are an integral part of the financial statements.

Statements of Cash Flows

For the Years Ended June 30, 2019 and 2018

	<u>2019</u>	<u>2018</u>
Cash Flows from Operating Activities:		
Tuition and student fees	\$ 7,710,372	\$ 7,098,441
Grants and contracts	7,292,741	8,913,927
Payments to suppliers	(10,496,071)	(12,375,295)
Payments to employees	(19,292,627)	(17,445,459)
Payments to students	(1,580,236)	(1,564,837)
Other cash receipts	2,330,883	2,540,638
1		<u> </u>
Net Cash Applied to Operating Activities	(14,034,938)	(12,832,585)
Cash Flows from Non-Capital Financing Activities:		
State appropriations	14,108,369	12,426,137
Tuition remitted to state	(320,864)	(342,547)
Gifts and contributions	392,346	1,508,132
Net Cash Provided by Non-Capital Financing Activities	14,179,851	13,591,722
Cash Flows from Capital and Related Financing Activities:		
Purchase of capital assets	-	(1,101,575)
Payments on capital leases	(114,461)	(14,726)
r agnionas on oupraintensos	(11,101)	(11,720)
Net Cash Applied to Capital and Related Financing Activities	(114,461)	(1,116,301)
···· · ···· · · · · · · · · · · · · ·		
Cash Flows from Investing Activities:		
Certificate of deposit purchase/maturation	-	(6,000,000)
Interest on investments	200,272	74,707
		. <u></u>
Net Cash Provided by (Applied to) Capital and Related Financing Activities	200,272	(5,925,293)
Net Increase (Decrease) in Cash and Equivalents	230,724	(6,282,457)
·	*	•••••
Cash and Equivalents, Beginning of Year	5,347,166	11,629,623
		<u></u>
Cash and Equivalents, End of Year	<u>\$ 5,577,890</u>	<u>\$ 5,347,166</u>

Statements of Cash Flows - Continued

For the Years Ended June 30, 2019 and 2018

Reconciliation of Net Operating Loss to Net Cash Applied to Operating Activities: Net operating loss\$ (21,519,195)\$ (18,959,208)Adjustments to reconcile net loss to net cash applied to operating activities: Depreciation1,272,0101,234,933Aring benefits provided by the State4,536,5894,608,541Net pension activity284,205105,294Net OPEB activity656,369574,378Abandonment of construction in progress89,452-Changes in assets and liabilities: Accounts receivable267,714549,875Prepaid and other current assets138,454(30,105)Accounts receivable267,714549,875Students' deposits and other uncarned revenues(1,228)41,165Students' deposits and other uncarned revenues(279,367)(113,664)Net Cash Applied to Operating Activities\$ (14,034,938)\$ (12,832,585)Reconciliation of Cash and Equivalents, End of Year: Cash and equivalents\$ 4,244,825\$ 4,281,469Cash held by State Treasurer1,065,6971,065,697Total\$ 5,577,890\$ 5,347,166Non-Cash Transactions: Capital appropriations\$ 1,823,247\$ 733,345Capital appropriations\$ 1,823,247\$ 733,345Capital appropriations\$ 1,823,247\$ 733,345Capital appropriations\$ 1,823,247\$ 733,345Capital appropriations\$ 240,000\$Donation of capital asset\$ 200,000\$		<u>2019</u>	<u>2018</u>
Net Cash Applied to Operating Activities: Net operating loss\$ (21,519,195)\$ (18,959,208)Adjustments to reconcile net loss to net cash applied to operating activities: Depreciation1,272,0101,234,933Fringe benefits provided by the State4,536,5894,608,541Net pension activity284,205105,294Net OPEB activity656,369574,378Abandonment of construction in progress89,452-Changes in assets and liabilities: Accounts receivable267,714549,875Prepaid and other current assets138,454(30,105)Accounts payable and accrued liabilities520,059(843,794)Accrued employee compensation and benefits(1,228)41,165Students' deposits and other unearned revenues(279,367)(113,664)Net Cash Applied to Operating Activities\$ (14,034,938)\$ (12,832,585)Reconciliation of Cash and Equivalents, End of Year: Cash held by State Treasurer\$ $4,536,589$ \$ $4,281,469$ Cash held by State Treasurer $1,333,065$ $1,065,697$ Total\$ $5,577,890$ \$ $5,347,166$ Non-Cash Transactions: Fringe benefits provided by the State Capital appropriations $5,1822,247$ \$ $733,345$ Capital appropriations Capital assets acquired through capital lease $5,462,507$ \$ $-5,-57,-5,-5$	Reconciliation of Net Operating Loss to		
Net operating loss\$ (21,519,195)\$ (18,959,208)Adjustments to reconcile net loss to net cash applied to operating activities: Depreciation1,272,0101,234,933Fringe benefits provided by the State4,536,5894,608,541Net pension activity284,205105,294Net OPEB activity656,369574,378Abandonment of construction in progress89,452-Changes in assets and liabilities: Accounts payable and accrued liabilities267,714549,875Prepaid and other current assets138,454(30,105)Accounts payable and accrued liabilities520,059(843,794)Accrued employee compensation and benefits(1,228)41,165Students' deposits and other unearned revenues(279,367)	• •		
Adjustments to reconcile net loss to net cash applied to operating activities:1,272,0101,234,933Fringe benefits provided by the State4,536,5894,608,541Net pension activity284,205105,294Net OPEB activity456,369574,378Abandonment of construction in progress89,452-Changes in assets and liabilities:267,714549,875Accounts receivable267,714549,875Prepaid and other current assets138,454(30,105)Accounts receivable520,059(843,794)Accrued employee compensation and benefits(1,228)41,165Students' deposits and other unearned revenues(279,367)(113,664)Net Cash Applied to Operating Activities\$ 4,244,825\$ 4,281,469Cash and equivalents\$ 5,577,890\$ 5,347,166Non-Cash Transactions:\$ 5,577,890\$ 5,347,166Fringe benefits provided by the State\$ 4,536,589\$ 4,608,541Capital appropriations\$ 1,823,247\$ 733,345Capital appropriations\$ 1,823,247\$ 733,345Capital appropriations\$ 4,608,541\$ 733,345Capital appropriations\$ 1,823,247\$ 733,345Capital appropriations\$ 1,823,247\$ 733,345Capital appropriations\$ 1,823,247\$ 733,345Capital appropriations\$ 1,823,247\$ 733,345Capital appropriations\$ 1,625,07\$		\$ (21,519,195)	\$ (18,959,208)
Fringe benefits provided by the State $4,536,589$ $4,608,541$ Net pension activity $284,205$ $105,294$ Net OPEB activity $656,369$ $574,378$ Abandonment of construction in progress $89,452$ $-$ Changes in assets and liabilities: $267,714$ $549,875$ Accounts receivable $267,714$ $549,875$ Prepaid and other current assets $138,454$ $(30,105)$ Accounts payable and accrued liabilities $520,059$ $(843,794)$ Accrued employee compensation and benefits $(1,228)$ $41,165$ Students' deposits and other unearned revenues $(279,367)$ $(113,664)$ Net Cash Applied to Operating Activities $\$$ $4,244,825$ $\$$ Cash and equivalents $\$$ $4,244,825$ $\$$ $4,281,469$ Cash held by State Treasurer $1.333,065$ $1.065,697$ $1.065,697$ Total $\$$ $5,577,890$ $\$$ $5,347,166$ Non-Cash Transactions: $\$$ $4,536,589$ $\$$ $4,608,541$ Fringe benefits provided by the State $\$$ $45,36,589$ $\$$ $4,608,541$ Capital appropriations $\$$ $42,227$ $\$$ $733,345$ Capital assets acquired through capital lease $\$$ $42,2507$ $\$$ $733,345$,
Net pension activity $284,205$ $105,294$ Net OPEB activity $656,369$ $574,378$ Abandonment of construction in progress $89,452$ $-$ Changes in assets and liabilities: $267,714$ $549,875$ Prepaid and other current assets $138,454$ $(30,105)$ Accounts receivable $267,714$ $549,875$ Prepaid and other current assets $138,454$ $(30,105)$ Accounts payable and accrued liabilities $520,059$ $(843,794)$ Accrued employee compensation and benefits $(1,228)$ $41,165$ Students' deposits and other unearned revenues $(279,367)$ $(113,664)$ Net Cash Applied to Operating Activities $\$$ $4,244,825$ $\$$ Reconciliation of Cash and Equivalents, End of Year: 263 held by State Treasurer $1,333.065$ $1,065,697$ Total $\$$ $5,577.890$ $\$$ $5,347,166$ Non-Cash Transactions: $\$$ $4,536,589$ $\$$ $4,608,541$ Fringe benefits provided by the State $\$$ $4,536,589$ $\$$ $4,608,541$ Capital appropriations $\$$ $1,823,247$ $\$$ $733,345$ Capital assets acquired through capital lease $\$$ $462,507$ $\$$	Depreciation	1,272,010	1,234,933
Net OPEB activity656,369 $574,378$ Abandonment of construction in progress $89,452$ $-$ Changes in assets and liabilities: $267,714$ $549,875$ Accounts receivable $267,714$ $549,875$ Prepaid and other current assets $138,454$ $(30,105)$ Accounts payable and accrued liabilities $520,059$ $(843,794)$ Accrued employee compensation and benefits $(1,228)$ $41,165$ Students' deposits and other unearned revenues $(279,367)$ $(113,664)$ Net Cash Applied to Operating Activities $\$$ $4,244,825$ $\$$ Reconciliation of Cash and Equivalents, End of Year: $$$4,244,825\$4,281,469Cash and equivalents$$4,244,825\$4,281,469Cash held by State Treasurer$$5,577,890$$5,347,166Non-Cash Transactions:$$$$4,608,541$$$$Fringe benefits provided by the State$$$$$$$$733,345Capital appropriations$$$$$$$$$$$$Capital assets acquired through capital lease$$$$$$$$$$$$$$Subsets acquired through capital lease$$$$$$$$$$$$$$$$$$Cash and equivalents$$$$$$$$$$$$$$$$$$$$$$$$$$$$$$$$$$<$	Fringe benefits provided by the State	4,536,589	4,608,541
Abandonment of construction in progress $89,452$ -Changes in assets and liabilities: Accounts receivable $267,714$ $549,875$ Prepaid and other current assets $138,454$ $(30,105)$ Accounts payable and accrued liabilities $520,059$ $(843,794)$ Accrued employee compensation and benefits $(1,228)$ $41,165$ Students' deposits and other unearned revenues $(279,367)$ $(113,664)$ Net Cash Applied to Operating Activities $\$$ ($14.034.938$) $\$$ ($12.832.585$)Reconciliation of Cash and Equivalents, End of Year: Cash and equivalents $\$$ ($4,244,825$ $\$$ ($4,281,469$ Cash held by State Treasurer $\$$ ($5.577.890$) $\$$ ($5.347.166$ Non-Cash Transactions: Fringe benefits provided by the State Capital appropriations $\$$ (4608.541 $\$$ (733.345 $\$$ (733.345 ($8.62.507$	Net pension activity	284,205	105,294
Changes in assets and liabilities: $267,714$ $549,875$ Accounts receivable $267,714$ $549,875$ Prepaid and other current assets $138,454$ $(30,105)$ Accounts payable and accrued liabilities $520,059$ $(843,794)$ Accrued employee compensation and benefits $(1,228)$ $41,165$ Students' deposits and other unearned revenues $(279,367)$ (113.664) Net Cash Applied to Operating Activities $\$$ (14.034.938) $\$$ (12.832.585)Reconciliation of Cash and Equivalents, End of Year: Cash and equivalents $\$$ (4,244,825 $\$$ 4,281,469Cash held by State Treasurer $1.333.065$ $1.065.697$ Total $\$$ 5,5577.890 $\$$ 5,347.166Non-Cash Transactions: Fringe benefits provided by the State Capital appropriations Capital assets acquired through capital lease $\$$ 4625.007 $\$$ 733.345	Net OPEB activity	656,369	574,378
Accounts receivable $267,714$ $549,875$ Prepaid and other current assets $138,454$ $(30,105)$ Accounts payable and accrued liabilities $520,059$ $(843,794)$ Accrued employee compensation and benefits $(1,228)$ $41,165$ Students' deposits and other unearned revenues $(279,367)$ $(113,664)$ Net Cash Applied to Operating Activities $\$$ ($14.034.938$) $\$$ ($12.832.585$)Reconciliation of Cash and Equivalents, End of Year: Cash held by State Treasurer $\$$ ($1,333,065$ $1.065,697$ Total $\$$ 5.577.890 $\$$ 5.347,166Non-Cash Transactions: Fringe benefits provided by the State Capital appropriations Capital assets acquired through capital lease $\$$ 462,507 $\$$ 733,345		89,452	-
Prepaid and other current assets138,454(30,105)Accounts payable and accrued liabilities $520,059$ (843,794)Accrued employee compensation and benefits $(1,228)$ $41,165$ Students' deposits and other unearned revenues $(279,367)$ $(113,664)$ Net Cash Applied to Operating Activities $\$$ (14.034.938) $\$$ (12.832.585)Reconciliation of Cash and Equivalents, End of Year: Cash and equivalents $\$$ 4,244,825 $\$$ 4,281,469Cash held by State Treasurer $1.333.065$ $1.065,697$ Total $\$$ 5,577.890 $\$$ 5,347,166Non-Cash Transactions: Fringe benefits provided by the State Capital appropriations $\$$ 4,536,589 $\$$ 4,608,541 $\$$ 733.345 $\$$ 462,507 $\$$ 4,608,541 $\$$ 733.345	Changes in assets and liabilities:		
Accounts payable and accrued liabilities $520,059$ $(843,794)$ Accrued employee compensation and benefits $(1,228)$ $41,165$ Students' deposits and other unearned revenues $(279,367)$ $(113,664)$ Net Cash Applied to Operating Activities $\$$ ($14,034,938$) $\$$ ($12.832.585$)Reconciliation of Cash and Equivalents, End of Year: Cash and equivalents $\$$ ($4,244,825$ $\$$ ($4,244,825$ Cash and equivalents $\$$ ($1,034,938$) $\$$ ($12.832.585$)Total $\$$ ($5,577.890$) $\$$ ($5,347,166$ Non-Cash Transactions: Fringe benefits provided by the State Capital appropriations Capital assets acquired through capital lease $\$$ ($42,507$ State through capital lease $\$$ ($42,507$ $\$$ ($733,345$	Accounts receivable	267,714	549,875
Accrued employee compensation and benefits $(1,228)$ $41,165$ Students' deposits and other unearned revenues $(279,367)$ $(113,664)$ Net Cash Applied to Operating Activities $\$$ (14.034.938) $\$$ (12.832.585)Reconciliation of Cash and Equivalents, End of Year: Cash and equivalents $\$$ (1,228) $41,165$ Cash and equivalents $\$$ (12.832.585)Cash and equivalents $\$$ (1,228) $\$$ (12.832.585)Total $\$$ (12.832.585)Non-Cash Transactions: Fringe benefits provided by the State Capital appropriations Capital assets acquired through capital lease $\$$ (14.034.938)Students $\$$ (12.832.585)Students $\$$ (12.832.585)Students $\$$ (12.832.585)Cash and equivalents $\$$ (1.282)Cash held by State Treasurer $1.333.065$ Students $\$$ (1.065,697)Students $\$$ (1.065,697) <td>Prepaid and other current assets</td> <td>,</td> <td>() /</td>	Prepaid and other current assets	,	() /
Students' deposits and other unearned revenues $(279,367)$ $(113,664)$ Net Cash Applied to Operating Activities\$ (14.034.938)\$ (12.832,585)Reconciliation of Cash and Equivalents, End of Year: Cash and equivalents\$ 4,244,825\$ 4,281,469Cash held by State Treasurer1,333,0651,065,697Total\$ 5,577.890\$ 5,347,166Non-Cash Transactions: Fringe benefits provided by the State Capital appropriations Capital assets acquired through capital lease\$ 462,507	1 •	,	
Net Cash Applied to Operating Activities\$ (14.034.938)\$ (12.832.585)Reconciliation of Cash and Equivalents, End of Year: Cash and equivalents Cash held by State Treasurer\$ 4,244,825 1,065.697\$ 4,281,469 1,333,065Total\$ 5,577.890\$ 5,347,166Non-Cash Transactions: Fringe benefits provided by the State Capital appropriations Capital assets acquired through capital lease\$ 4,608,541 \$ 733,345 \$. ,	,
Reconciliation of Cash and Equivalents, End of Year: \$ 4,244,825 \$ 4,281,469 Cash and equivalents 1,333,065 1,065,697 Cash held by State Treasurer 1,333,065 1,065,697 Total \$ 5,577,890 \$ 5,347,166 Non-Cash Transactions: \$ 4,536,589 \$ 4,608,541 Capital appropriations \$ 1,823,247 \$ 733,345 Capital assets acquired through capital lease \$ 462,507 \$ -	Students' deposits and other unearned revenues	(279,367)	(113,664)
Cash and equivalents \$ 4,244,825 \$ 4,281,469 Cash held by State Treasurer 1,333,065 1,065,697 Total \$ 5,577,890 \$ 5,347,166 Non-Cash Transactions: \$ 4,536,589 \$ 4,608,541 Fringe benefits provided by the State \$ 1,823,247 \$ 733,345 Capital assets acquired through capital lease \$ 462,507 \$ -	Net Cash Applied to Operating Activities	<u>\$ (14,034,938)</u>	<u>\$ (12,832,585)</u>
Cash and equivalents \$ 4,244,825 \$ 4,281,469 Cash held by State Treasurer 1,333,065 1,065,697 Total \$ 5,577,890 \$ 5,347,166 Non-Cash Transactions: \$ 4,536,589 \$ 4,608,541 Fringe benefits provided by the State \$ 1,823,247 \$ 733,345 Capital assets acquired through capital lease \$ 462,507 \$ -	Reconciliation of Cash and Equivalents, End of Year:		
Cash held by State Treasurer		\$ 4,244,825	\$ 4,281,469
Non-Cash Transactions:Fringe benefits provided by the StateCapital appropriationsCapital assets acquired through capital lease\$ 4608,5414608,541\$ 733,345\$ 462,507\$ -		1,333,065	
Fringe benefits provided by the State\$ 4,536,589\$ 4,608,541Capital appropriations\$ 1,823,247\$ 733,345Capital assets acquired through capital lease\$ 462,507\$ -	Total	<u>\$ 5,577,890</u>	<u>\$ 5,347,166</u>
Capital appropriations\$ 1.823.247\$ 733.345Capital assets acquired through capital lease\$ 462.507\$ -	Non-Cash Transactions:		
Capital assets acquired through capital lease <u>\$ 462,507</u> <u>\$ -</u>	Fringe benefits provided by the State	<u>\$ 4,536,589</u>	<u>\$ 4,608,541</u>
	Capital appropriations	<u>\$ 1,823,247</u>	<u>\$ 733,345</u>
Donation of capital asset \$ 200.000 \$	Capital assets acquired through capital lease	<u>\$ 462,507</u>	<u>\$</u>
	Donation of capital asset	<u>\$ 200.000</u>	<u>\$</u>

The accompanying notes are an integral part of the financial statements.

Notes to the Financial Statements

June 30, 2019 and 2018

Note 1 - Summary of Significant Accounting Policies

Organization

Cape Cod Community College (the "College") is a state-supported comprehensive two-year college that offers an education leading to Associate degrees in the Arts and Sciences, as well as one-year certificate programs. From its primary campus located in West Barnstable, Massachusetts, along with other centers, the College provides instruction and training in a variety of liberal arts, allied health, engineering technologies and business fields of study. The College also offers, through the Division of Continuing Education, credit and noncredit courses, as well as community service programs. The College is accredited by the New England Commission of Higher Education.

Basis of Presentation and Accounting

The accompanying financial statements have been prepared using the economic resources measurement focus and the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America, as prescribed by the Governmental Accounting Standards Board ("GASB").

Revenues are recorded when earned, and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements have been met. The accompanying statements of revenues and expenses and changes in net position demonstrate the degree to which the direct expenses of a given function are offset by program revenues. Direct expenses are those that are clearly identifiable within a specific function. Program revenues primarily include charges to students or others who enroll or directly benefit from services that are provided by a particular function. Items not meeting the definition of program revenues are instead reported as general revenues.

The College has determined that it functions as a business-type activity, as defined by GASB. The effect of interfund activity has been eliminated from these financial statements. The basic financial statements for general-purpose governments consist of management's discussion and analysis, basic financial statements including the College's discretely presented component unit and required supplementary information. The College presents statements of net position, revenues and expenses, changes in net position and cash flows on a combined College-wide basis.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 1 - Summary of Significant Accounting Policies - Continued

Basis of Presentation and Accounting - continued

The College's policies for defining operating activities in the statements of revenues, expenses and changes in net position are those that generally result from exchange transactions such as payments received for services and for the purchase of goods and services. Certain other transactions are reported as non-operating activities in accordance with GASB Statement No. 35. These non-operating activities include the College's operating and capital appropriations from the Commonwealth of Massachusetts, net investment income, gifts and interest expense.

The College's financial statements are prepared in accordance with generally accepted accounting principles ("GAAP"). The Governmental Accounting Standards Board is responsible for establishing GAAP for state and local governments through its pronouncements.

Cape Cod Community College Educational Foundation, Inc. (the "Foundation") is a legally separate tax-exempt component unit of Cape Cod Community College, established in November 1983. The Foundation was established to promote and support the furtherance of the educational and cultural mission of the College and acts primarily as a fundraising organization to supplement the resources that are available to the College in support of its programs. The Board of the Foundation is self-perpetuating and primarily consists of graduates and friends of the College. Although the College does not control the timing or the amount of receipts from the Foundation, the majority of resources received or held by the Foundation are restricted to the activities of the College by the donors. Because these resources held by the Foundation is considered a component unit of the College and is discretely presented in the College's financial statements.

In reliance on the guidance issued by the Massachusetts Department of Higher Education, the College and its discretely presented component unit have classified the prior matching contributions from the Commonwealth of Massachusetts to the Endowment Incentive Program, as well as the underlying gift from the donor, in accordance with either the donor's original intent or this previously issued guidance. Accordingly, these amounts may be classified as restricted nonexpendable, restricted expendable, or unrestricted.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 1 - Summary of Significant Accounting Policies - Continued

Basis of Presentation and Accounting - continued

A complete copy of the financial statements for the Foundation can be obtained from the Executive Director of the Cape Cod Community College Educational Foundation, Inc. at 2240 Iyannough Road, West Barnstable, MA 02668-1599.

Net Position

Resources are classified for accounting purposes into the following four net position categories:

Net investment in capital assets: Capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction, repair, or improvement of those assets.

Restricted - nonexpendable: Net position subject to externally imposed conditions requiring the College to maintain the funds in perpetuity.

Restricted - expendable: Net position that is subject to externally imposed stipulations that can be fulfilled by actions of the College pursuant to those stipulations or that expire by the passage of time.

Unrestricted: Net position that is not subject to externally imposed stipulations. Unrestricted net position may be designated for specific purposes by action of management or the Board of Trustees or may otherwise be limited by contractual agreements with outside parties. Substantially all unrestricted net position is designated for academic and capital programs and initiatives.

The College has adopted a policy of generally utilizing restricted – expendable funds, when available, prior to unrestricted funds.

Trust Funds

In accordance with the requirements of the Commonwealth of Massachusetts, the College's operations are accounted for in several trust funds. All of these trust funds have been consolidated and are included in these financial statements.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 1 - Summary of Significant Accounting Policies - Continued

Cash and Equivalents

The College considers cash held by State Treasurer and all short-term debt securities purchased with maturity of three months or less to be cash equivalents.

Investments

Investments in marketable securities are stated at fair value. Dividends, interest and net gains or losses on investments of endowments and similar funds are reported in the statement of revenues, expenses and changes in net position. Any net earnings not expended are included in net position categories as follows:

(i) as increases in restricted – nonexpendable net position if the terms of the gift require that they be added to the principal of a permanent endowment fund;

(ii) as increases in restricted – expendable net position if the terms of the gift or the College's interpretation of relevant state law impose restrictions on the current use of the income or net gains. The College has relied upon the Attorney General's interpretation of state law that unappropriated endowment gains should generally be classified as restricted – expendable; and

(iii) as increases in unrestricted net position in all other cases.

Allowance for Doubtful Accounts

Provisions for losses on receivables are determined on the basis of loss experience, known and inherent risks, and current economic conditions

Capital Assets

Real estate assets, including improvements, are generally stated at cost. Furnishings, equipment, and collection items are stated at cost at date of acquisition or, in the case of gifts, at fair value at date of donation. In accordance with the state's capitalization policy, only those items with a unit cost of more than \$50,000 are capitalized. Interest costs on debt related to capital assets are capitalized during the construction period. College capital assets, with the exception of land and construction in progress, are depreciated on a straight-line basis over their estimated useful lives, which range from 5 to 40 years.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 1 - Summary of Significant Accounting Policies - Continued

Capital Assets - continued

The costs of normal maintenance and repairs that do not add to the value of the assets or materially extend assets' lives are not capitalized. The College does not have collections of historical treasures, works of art or other items that are inexhaustible by their nature and are of immeasurable intrinsic value, thus not requiring capitalization or depreciation in accordance with GASB guidelines.

Capital assets are controlled, but not owned by the College. The College is not able to sell or otherwise pledge its assets, since the assets are owned by the Commonwealth.

Students' Deposits and Unearned Revenue

Deposits and advance payments received for tuition and fees related to certain summer programs and tuition received for the following academic year are deferred and recorded as revenues as earned.

Pensions

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Massachusetts State Employees' Retirement System plan ("SERS") and the additions to/deductions from SERS' fiduciary net position have been determined on the same basis as they are reported by SERS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 1 - Summary of Significant Accounting Policies - Continued

Postemployment Benefits Other Than Pensions ("OPEB")

For purposes of measuring the College's net OPEB liability, deferred outflows of resources and deferred inflows of resources related to OPEB, and OPEB expense, information about the fiduciary net position of the State Retirees' Benefit Trust ("SRBT") and additions to/deductions from SRBT's fiduciary net position have been determined on the same basis as they are reported by SRBT. For this purpose, SRBT recognizes benefit payments when due and payable in accordance with the benefit terms. Investments are reported at fair value, except for money market investments and participating interest-earning investment contracts that have a maturity at the time of purchase of one year or less, which are reported at cost.

Fringe Benefits

The College participates in the Commonwealth's Fringe Benefit programs, including health insurance, unemployment, pension, workers' compensation and certain post-retirement benefits. Health insurance, unemployment and pension costs are billed through a fringe benefit rate charged to the College. The Commonwealth provides workers' compensation coverage to its employers on a self-insured basis. The Commonwealth requires the College to record its portion of the workers' compensation in its records. Workers' compensation costs are actuarially determined based on the College's actual experience.

Compensated Absences

Employees earn the right to be compensated during absences for vacation leave and sick leave. Accrued vacation is the amount earned by all eligible employees through June 30, 2019 and 2018. The accrued sick leave balance represents 20% of amounts earned by those employees with 10 or more years of state service at June 30, 2019 and 2018. Upon retirement, these employees are entitled to receive payment for this accrued balance.

<u>Grants</u>

The College receives financial assistance from federal and state agencies in the form of grants and entitlements. Expenditures of funds under these programs require compliance with the grant agreements and are subject to audit by the granting agency.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 1 - Summary of Significant Accounting Policies - Continued

Student Fees

Student tuition and fees are presented net of scholarships and fellowships applied to students' accounts. Certain other scholarship amounts are paid directly to or refunded to students and are generally reflected as expenses.

Income Tax Status

The College is an agency of the Commonwealth of Massachusetts and is therefore generally exempt from income taxes under Section 115 of the Internal Revenue Code.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions about future events. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting period. Management evaluates the estimates and assumptions on an ongoing basis using historical experience and other factors that management believes to be reasonable under the circumstances. Adjustments to estimates and assumptions are made as facts and circumstances require.

As future events and their effects cannot be determined with certainty, actual results may differ from the estimates used in preparing the accompanying financial statements. Significant estimates and assumptions are required as part of estimating an allowance for doubtful accounts, depreciation, net position classification, and determining the net pension and OPEB liabilities.

New Governmental Accounting Pronouncements

GASB Statement 87 - Leases is effective for periods beginning after December 15, 2019. Implementation of this statement will require lessees to recognize on their statement of net position the rights and obligations resulting from leases categorized as operating leases as assets, liabilities, or deferred inflows/outflows of resources. It provides for an election on leases with terms of less than twelve months to be excluded from this statement. Management has not completed its review of the requirements of this statement and its applicability.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 1 - Summary of Significant Accounting Policies - Continued

New Governmental Accounting Pronouncements - continued

GASB Statement 89 – Accounting for Interest Costs Incurred before the End of a Construction Period is effective for reporting periods beginning after December 15, 2019. The objectives of this statement are (1) to enhance the relevance and comparability of information about capital assets and the cost of borrowing for a reporting period and (2) to simplify accounting for interest cost incurred before the end of a construction period. Management has not completed its review of the requirements of this statement and its applicability.

Note 2 - Cash and Investments

Deposits and Investments

Deposits and investments consist of the following at June 30,:

	2019	2018
Cash and Equivalents Certificate of Deposit	\$ 4,244,825 <u>6,151,894</u>	\$ 4,281,469 6,022,079
Total Cash, Equivalents, and Investments	<u>\$10,396,719</u>	\$ 10,303,548

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 2 - Cash and Investments - Continued

Custodial credit risk is risk associated with the failure of a depository financial institution. In the event of a depository financial institution's failure, the College would not be able to recover its balance in excess of amounts insured by the federal Deposit Insurance Corporation ("FDIC"). Deposits in the banks in excess of the insured amount are uninsured and uncollateralized. The College has a formal deposit policy for custodial credit risk whereby deposits in the bank in excess of the insured amount are insured and collateralized by a third party to certain limits. Cash, equivalents and investments as of June 30, 2019 and 2018 were secured by irrevocable stand-by letters of credit with the Federal Home Loan Bank of Pittsburgh in the amounts of \$12,250,000 for both years. The College's bank balances as of June 30, 2019 and 2018 were \$10,996,833 and \$10,579,555, respectively. Of these balances, \$10,746,833 and \$10,329,555 as of June 30, 2019 and 2018, respectively, was exposed to custodial credit risk as uninsured and collateralized.

Investment Policy

In accordance with Chapter 15A of the Massachusetts General Laws, the Board of Trustees has adopted an investment policy that applies to locally held funds that are not appropriated by the state legislature or derived from federal allocations. The principal objectives of the investment policy are: (1) preservation of capital and safety of principal, (2) minimizing price volatility, (3) liquidity, (4) return on investment, and (5) diversification. The Board of Trustees supports the investments of trust funds in a variety of vehicles, including bank instruments, equities, bonds, government and commercial paper of high quality, and mutual funds holding in any or all of the above. The Board of Trustees has established investment fund ceilings and broad asset allocation guidelines, but it delegates to the President or his designee the authority to determine exact dollar amounts to be invested within those established limits and guidelines.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 2 - Cash and Investments - Continued

Deposit and Investment Maturities The College's investments and maturities consist of the following at June 30,: 2019 **Investment maturities (in vears)** Fair value 1 to 5 Investment type Less than 1 6 to 10 More than 10 **Certificates of Deposit** \$ 6,151,894 \$ 6,151,894 \$ \$ \$ 2018

Investment maturities (in years)								
Investment type	Fair value	Less than 1	1 to 5	6 to 10	More than 10			
Certificates of Deposit	\$ 6,022,079	\$ 6,022,079	\$ -	\$ -	\$ -			

The College opened three certificates of deposit accounts ("CD") with TD Bank during 2018. The CD's generated interest at rates ranging from 2.03% to 2.28%.

The following is a description of the valuation methodologies used for assets measured at fair value:

Certificate of Deposit: Valued at the initial investment cost plus accrued interest.

The preceding method described may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the College believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date. The College's investments in certificates of deposit have not been rated.

As of June 30, 2019 and 2018, all of the College's investments are valued as level 2.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 2 - Cash and Investments - Continued

<u>Concentration of Credit Risk</u> All of the above investments are at TD Bank, N.A.

Other Matters

The College does not have debt investments, foreign currency investments, securities lending transactions or derivative investments.

<u>Cape Cod Community College Educational Foundation, Inc.</u> The Foundation's investments consist of the following at June 30:

		2019	
	<u>Cost</u>	<u>Market Value</u>	Unrealized <u>Gain/(Loss)</u>
Equity mutual funds Bond mutual funds Money market	\$ 6,644,839 2,493,477 253,371	\$ 8,269,191 2,478,507 253,371	\$ 1,624,352 (14,970)
Total investments	\$ 9,391,687	\$ 11,001,069	\$ 1,609,382
		2018	
	Cost	Market Value	Unrealized Gain/(Loss)
Equity mutual funds Bond mutual funds	\$ 5,511,839 3,020,664	\$ 7,007,066 2,947,127	\$ 1,495,227 (73,537)
Total investments	\$ 8,532,503	\$ 9,954,193	\$ 1,421,690

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 3 - Cash Held by State Treasurer

Accounts payable and accrued salaries to be funded from state-appropriated funds totaled \$1,333,065 and \$1,065,697 at June 30, 2019 and 2018, respectively. The College has recorded a comparable dollar amount of cash held by the State Treasurer for the benefit of the College, which was subsequently utilized to pay for such liabilities.

Note 4 - Accounts Receivable

The College's accounts receivable includes the following at June 30,:

	2019	2018
Student accounts receivable	\$ 1,594,193	\$ 1,973,090
Grants receivable	248,467	163,265
Other receivable	199,353	173,372
	2,042,013	2,309,727
Less: allowance for doubtful accounts	(468,750)	(468,750)
Total accounts receivable, net	<u>\$ 1,573,263</u>	<u>\$ 1,840,977</u>

Note 5 - Pledges Receivable

The Foundation has pledges receivable as of June 30, which are expected to be realized in the following time periods:

	<u>2019</u>	<u>2018</u>
Less than one year Between one and five years	\$ 132,800 128,150	\$ 60,025 124,475
Pledges Receivable, net	<u> </u>	<u>\$ 184,500</u>

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 6 - Capital Assets

Capital assets of the College consist of the following at June 30, 2019:

	Estimated lives (in years)	Beginning Balance	Additions	Retirements	Reclassifications	Ending Balance
Capital assets not depreciated:						
Construction in progress	_	\$ 311,254	\$ 1,823,247	\$ (89,452)	\$-	\$ 2,045,049
Land	—	82,355	<u> </u>			82,355
Total not depreciated Capital assets depreciated:		393,609	1,823,247	(89,452)	<u> </u>	2,127,404
Building, including improvements	20-40	44,660,233	_	_	_	44,660,233
Furnishings and equipment	5-10	7,354,204	662,507			8,016,711
Total depreciated		52,014,437	662,507			52,676,944
Less: accumulated depreciation:						
Building, including improvements		(28,938,326)	(1,012,446)	-	-	(29,950,772)
Furnishings and equipment		(6,629,076)	(259,564)			(6,888,640)
Total accumulated						
depreciation		(35,567,402)	(1,272,010)		<u> </u>	(36,839,412)
Capital assets, net		\$ 16,840,644	\$ 1,213,744	\$ (89,452)	<u>\$ -</u>	\$ 17,964,936

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 6 - Capital Assets - Continued

Capital assets of the College consist of the following at June 30, 2018:

	Estimated lives _(in years)		Beginning Balance	A	dditions	Retir	ements	Rec	lassifications		Ending Balance
Capital assets not depreciated:			0 (50 051	<i>•</i>	140.045			¢	(2,402,0.62)		211.251
Construction in progress	_	\$	3,653,251	\$	140,865	\$	-	\$	(3,482,862)	\$	311,254
Land	_		82,355		-		-		-		82,355
Total not depreciated Capital assets depreciated:			3,735,606		140,865		-		(3,482,862)		393,609
Building, including improvements	20-40		39,502,728		1,674,643		_		3,482,862		44,660,233
Furnishings and equipment	5-10		7,334,791		19,413		-				7,354,204
Total depreciated			46,837,519		1,694,056		-		3,482,862		52,014,437
Less: accumulated depreciation: Building, including improvements			(27,999,337)		(938,989)		_		_		(28,938,326)
Furnishings and equipment			(6,333,132)		(295,944)		-		-		(6,629,076)
Total accumulated			(-)/		(/- /_						(
depreciation			(34,332,469)	((1,234,933)		-		-		(35,567,402)
Capital assets, net		\$	16,240,656	\$	599,988	\$	_	\$	-	\$	16,840,644

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 7 - Long-Term Liabilities

Long-term liabilities at June 30, consist of the following:

			20)19		
	Beginning			Ending	Current	Long-term
	Balance	Additions	Reductions	Balance	Portion	Portion
Lease obligations	\$ 29,452	\$ 462,509	\$ (114,461)	\$ 377,500	\$ 100,267	\$ 277,233
Other long-term liabilities	s:					
Compensated absences	2,341,869	-	(150,920)	2,190,949	1,463,428	727,521
Workers' compensation	329,921	39,402	-	369,323	80,143	289,180
Net pension liability	3,796,847	625,796	-	4,422,643	-	4,422,643
Net OPEB liability	7,384,880	383,324		7,768,204		7,768,204
Total other long						
term liabilities	13,853,517	1,048,522	(150,920)	14,751,119	1,543,571	13,207,548
Total long-term						
liabilities	\$13,882,969	\$1,511,031	\$ (265,381)	\$ 15,128,619	\$ 1,643,838	\$ 13,484,781

			20	18		
	Beginning			Ending	Current	Long-term
	Balance	Additions	Reductions	Balance	Portion	Portion
Lease obligations	\$ 44,178	\$ -	\$ (14,726)	\$ 29,452	\$ 14,726	\$ 14,726
Other long-term liabilities	:					
Compensated absences	2,309,209	32,660	-	2,341,869	1,598,859	743,010
Workers' compensation	328,118	1,803	-	329,921	69,943	259,978
Net pension liability	3,281,453	515,394	-	3,796,847	-	3,796,847
Net OPEB liability	5,838,455	1,546,425		7,384,880	-	7,384,880
Total other long						
term liabilities	11,757,235	2,096,282		13,853,517	1,668,802	12,184,715
Total long-term						
liabilities	\$11,801,413	\$ 2,096,282	\$ (14,726)	\$ 13,882,969	\$1,683,528	\$12,199,441

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 7 - Long-Term Liabilities - Continued

Capital Leases

The College has a capital lease for equipment for \$73,630, requiring fixed annual payments of \$16,623, including interest at 4.18% expiring June 2021.

During the year ended June 30, 2019, the College purchased new equipment for approximately \$462,500 under a capital lease. The lease requires fixed annual payments of \$99,375, including interest at 3.91% expiring July 2023.

The following is a summary of property held under capital lease as of June 30,:

	<u>2019</u>	<u>2018</u>
Equipment	\$ 536,139	\$ 73,630
Less: accumulated depreciation	 (151,276)	 (36,815)
	\$ 384,863	\$ 36,815

Operating Leases

The College subleases office and classroom space for its Hyannis campus center from the Foundation under an operating lease agreement expiring in August 2028. Rental expense for this lease was \$216,883 and \$200,200 for the years ended June 30, 2019 and 2018, respectively.

The College, acting through the commissioner of the Division of Capital Asset Management and Maintenance, has an agreement with Bendrix Corporation to lease 2,941 square feet of classroom space and 14,400 square feet of hangar space for a term of ten years through 2026 with annual payments ranging from approximately \$180,000 in the third year to \$258,000 in the tenth year. The premises are used for classroom instruction. Rental expense for this lease was approximately \$304,000 and \$345,000 for the years ended June 30, 2019 and 2018, respectively.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 7 - Long-Term Liabilities - Continued

Operating Leases - continued

The following schedule summarizes future minimum payments due under noncancelable leases as of June 30, 2019:

		Capital Leases		(Operating		
	P	Principal	I	nterest		Leases	Total
Years Ending June 30,							
2020	\$	100,267	\$	14,194	\$	417,994	\$ 532,455
2021		88,888		10,847		427,316	527,051
2022		92,366		7,369		438,177	537,912
2023		95,979		3,755		449,583	549,317
2024		-		-		482,466	482,466
2025 - 2028		-		-		1,349,467	1,349,467
	\$	377,500	\$	36,165	\$	3,565,003	\$ 3,978,668

Note 8 - **Operating Expenses**

The College's operating expenses, on a natural classification basis, are composed of the following for the years ended June 30,:

	2019	2018
Compensation and benefits	\$ 27,223,885	\$27,238,809
Supplies and services	8,784,062	7,034,772
Depreciation and amortization	1,272,010	1,234,933
Scholarships and fellowships	1,580,236	1,564,837
	\$ 38,860,193	\$ 37,073,351

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 9 - State Appropriations

The College's state appropriations are composed of the following at June 30,:

	2019	2018
Direct unrestricted appropriations	\$ 13,052,037	\$ 12,361,631
Add: fringe benefits for benefited employees on the		
state payroll	4,536,589	4,608,541
Less: day school tuition remitted to the state and		
included in tuition and fee revenue	(320,864)	(342,547)
Total unrestricted appropriations	17,267,762	16,627,625
Restricted appropriations	1,056,332	64,506
Capital appropriations	1,823,247	733,345
Total appropriations	\$ 20,147,341	\$ 17,425,476

Restricted appropriations were designated for specific College programs including WERC, VISION, and aviation programs.

Note 10 - Pensions

Defined Benefit Plan Description

Certain employees of the College participate in a cost-sharing multiple-employer defined benefit pension plan – the Massachusetts State Employees' Retirement System ("SERS") – administered by the Massachusetts State Board of Retirement ("the Board"), which is a public employee retirement system ("PERS"). Under a cost-sharing plan, pension obligations for employees of all employers are pooled and plan assets are available to pay the benefits through the plan, regardless of the status of the employers' payment of its pension obligations to the plan. The plan provides retirement and disability benefits and death benefits to plan members and beneficiaries.

The Massachusetts State Employees' Retirement System does not issue a standalone financial statement. Additional information regarding the plan is contained in the Commonwealth's financial statements, which is available online from the Office of State Comptroller's website.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 10 - Pensions - Continued

Benefit Provisions

SERS provides retirement, disability, survivor and death benefits to members and their beneficiaries. Massachusetts General Laws ("MGL") establishes uniform benefit and contribution requirements for all contributory PERS. These requirements provide for superannuation retirement allowance benefits up to a maximum of 80% of a member's highest three-year average annual rate of regular compensation. For employees hired after April 1, 2012, retirement allowances are calculated based on the last five years or any five consecutive years, whichever is greater in terms of compensation. Benefit payments are based upon a member's age, length of creditable service, and group creditable service, and group classification. The authority for amending these provisions rests with the Massachusetts State Legislature (the "Legislature").

Members become vested after ten years of creditable service. A superannuation retirement allowance may be received upon the completion of twenty years of service or upon reaching the age of 55 with ten years of service. Normal retirement for most employees occurs at age 65; for certain hazardous duty and public safety positions, normal retirement is at age 55. Most employees who joined the system after April 1, 2012 are not eligible for retirement until they have reached age 60.

Contributions

The SERS' funding policies have been established by Chapter 32 of the MGL. The Legislature has the authority to amend these policies. The annuity portion of the SERS retirement allowance is funded by employees, who contribute a percentage of their regular compensation. Costs of administering the plan are funded out of plan assets.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 10 - Pensions - Continued

Contributions - continued

Member contributions for SERS vary depending on the most recent date of membership:

Hire Date	Percentage of Compensation
Prior to 1975	5% of regular compensation
1975-1983	7% of regular compensation
1984 to 6/30/1996	8% of regular compensation
7/1/1996 to present	9% of regular compensation except
	for State Police which is 12% of
	regular compensation
1979 to present	An additional 2% of regular compensation in excess of \$30,000

The Commonwealth does not require the College to contribute funding from its local trust funds for employee paid by state appropriations. Penson funding for employees paid from state appropriations are made through a benefit charge assessed by the Commonwealth. Such pension contributions amounted to approximately \$1,568,000, \$1,557,000 and \$1,365,000 for the years ended June 30, 2019, 2018, and 2017 respectively.

For employees covered by SERS but not paid from state appropriations, the College is required to contribute at an actuarially determined rate. The rate was 12.06%, 11.78% and 9.95% of annual covered payroll for the fiscal years ended June 30, 2019, 2018 and 2017, respectively. The College contributed approximately \$277,000, \$306,000 and \$231,000 for the years ended June 30, 2019, 2018 and 2017, respectively, equal to 100% of the required contributions for each year. Annual covered payroll was approximately 73%, 72% and 72% of total related payroll for the years ended June 30, 2019, 2018 and 2017, respectively.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 10 - Pensions - Continued

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources

At June 30, 2019 and 2018, the College reported a liability of \$4,422,643 and \$3,796,847, respectively, for its proportionate share of the net pension liability related to its participation in SERS. The net pension liability as of June 30, 2019, the reporting date, was measured as of June 30, 2018, the measurement date, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2018, the reporting date, was measured as of June 30, 2018, the reporting date, was measured as of June 30, 2018. The net pension liability as of June 30, 2018, the reporting date, was measured as of June 30, 2017, the measurement date, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2018, the reporting date, was measured as of June 30, 2017, the measurement date, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2018, the reporting date, was measured as of June 30, 2017, the measurement date, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of January 1, 2017 rolled forward to June 30, 2017.

The College's proportion of the net pension liability at June 30, 2019 and 2018 was based on its share of the Commonwealth of Massachusetts' collective pension amounts allocated on the basis of actual fringe benefit charges assessed to the College for the fiscal years 2018 and 2017, respectively. The College's proportionate share was based on actual employer contributions to the SERS for fiscal years 2019 and 2018 relative to total contributions of all participating employers for the fiscal years. At June 30, 2019 and 2018, the College's proportion was 0.033% and 0.032%, respectively.

For the years ended June 30, 2019 and 2018, the College recognized pension expense of approximately \$561,000 and \$411,000, respectively.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 10 - Pensions - Continued

Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and Deferred Inflows of Resources - continued

The College reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources at June 30,:

	2019	2018
Deferred Outflows of Resources		
Changes in plan actuarial assumptions	448,207	395,120
Changes in proportion from Commonwealth	11,928	13,004
Changes in proportion due to internal allocation	857,344	770,701
Differences between expected and actual experience	140,249	146,801
Contributions subsequent to the measurement date	277,248	305,695
Total	\$ 1,734,976	\$ 1,631,321
Deferred Inflows of Resources		
Net difference between projected and actual		
earnings on pension plan investments	\$ 153,726	\$ 45,239
Differences between expected and actual experience	90,134	103,303
Changes in proportion from Commonwealth	841	1,353
Change in proportion due to internal allocation	798,582	1,131,324
Total	\$ 1,043,283	\$ 1,281,219

The College's contributions of approximately \$277,000 and \$306,000 made during the years ended June 30, 2019 and 2018, respectively, subsequent to the measurement date will be recognized as a reduction of the net pension liability in each of the succeeding years.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 10 - Pensions - Continued

<u>Pension Liabilities, Pension Expense, and Deferred Outflows of Resources and</u> <u>Deferred Inflows of Resources - continued</u>

Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized as increases (decreases) in pension expense as follows:

Years Ending June 30,		
2020	\$	289,151
2021		138,711
2022		(52,232)
2023		20,242
2024		18,573
Total	<u>\$</u>	414,445

Actuarial Assumptions

The total pension liability was determined using the following actuarial assumptions, applied to all periods included in the measurement:

Measurement date	June 30, 2018	June 30, 2017
Inflation	3.00%	3.00%
Salary increases	4.00% to 9.00%	4.00% to 9.00%
Investment rate of return	7.35%	7.50%
Investment rate credited to annuity savings fund	3.50%	3.50%
Ean management datas luna 20, 2019 and 20	17 maantalites nataa	ware based on

For measurement dates June 30, 2018 and 2017, mortality rates were based on:

- Pre-retirement reflects RP-2014 Blue Collar Employees Table projected with Scale MP-2016 and set forward 1 year for females
- Post-retirement reflects RP-2014 Blue Collar Healthy Annuitant Table projected with Scale MP-2016 and set forward 1 year for females

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 10 - Pensions - Continued

• Disability - reflects RP-2000 Healthy Annuitant table projected generationally with Scale BB and a base year of 2015 (gender distinct)

The 2019 pension liability for the June 30, 2018 measurement date was determined by an actuarial valuation as of January 2018 and rolled forward to June 30, 2018. The 2018 pension liability for the June 30, 2017 measurement date was determined by an actuarial valuation as of January 2017 and rolled forward to June 30, 2017.

Investment assets of SERS are with the Pension Reserves Investment Trust ("PRIT") Fund. The long-term expected rate of return on pension plan investments was determined using a building-block method in which bestestimate ranges of expected future rates of return are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future rates of return by the target asset allocation percentage.

Best estimates of geometric rates of return for each major asset class included in the PRIT Fund's target asset allocation as of June 30, are summarized in the following table:

	2019		2	018
		Long-term		Long-term
	Target	expected real	Target	expected real
Asset Class	Allocation	rate of return	Allocation	rate of return
Global Equity	39%	5.00%	40%	5.00%
Portfolio Completion Strategies	13%	3.70%	13%	3.60%
Core Fixed Income	12%	0.90%	12%	1.10%
Private Equity	12%	6.60%	11%	6.60%
Real Estate	10%	3.80%	10%	3.60%
Value Added Fixed Income	10%	3.80%	10%	3.80%
Timber/Natural Resources	4%	3.40%	4%	3.20%
Hedge Funds	0%	0.00%	0%	3.60%
	100%		100%	

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 10 - Pensions - Continued

Discount Rate

The discount rate used to measure the total pension liability was 7.35% and 7.5% at June 30, 2019 and 2018, respectively. The projection of cash flows used to determine the discount rate assumed that plan member contributions will be made at the current contribution rates and the Commonwealth's contributions will be made at rates equal to the difference between actuarially determined contributions rates and the member rates. Based on those assumptions, the net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the Net Pension Liability to Changes in the Discount Rate

The following table illustrates the sensitivity of the net pension liability calculated using the discount rate as well as what the net pension liability would be if it were calculated using a discount rate that is one-percentage-point lower or one-percentage-point higher than the current rate.

June 30, 2019			
	Current		
1.00% Decrease	Discount Rate	1.00% Increase	
(6.35%)	(7.35%)	(8.35%)	
\$ 5,960,983	\$ 4,422,643	\$ 3,108,190	
	June 30, 2018		
	Current		
1.00% Decrease	Discount Rate	1.00% Increase	
(6.50%)	(7.50%)	(8.50%)	
\$ 5,171,148	\$ 3,796,847	\$ 2,689,815	

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 11 - Other Postemployment Benefits ("OPEB")

Plan Description

As an agency of the Commonwealth, certain employees of the College participate in the Commonwealth's single-employer defined benefit-OPEB plan the State Retirees' Benefit Trust ("SRBT"). Benefits are managed by the Group Insurance Commission ("GIC") and investments are managed by the Pension Reserves Investment Management ("PRIM") Board. The GIC has representation on the Board of Trustees of the State Retirees' Benefits Trust ("Trustees").

The SRBT is set up solely to pay for OPEB benefits and the cost to administer those benefits. It can only be revoked when all such health care and other nonpension benefits, current and future, have been paid or defeased. The GIC administers benefit payments, while the Trustees are responsible for investment decisions.

Management of the SRBT is vested with the board of trustees, which consists of 7 members including the Secretary of Administration and Finance (or their designee), the Executive Director of the GIC (or their designee), the Executive Director of PERAC (or their designee), the State Treasurer (or their designee), the Comptroller (or a designee), 1 person appointed by the Governor and one person appointed by the State Treasurer. These members elect one person to serve as chair of the board.

The SRBT does not issue stand-alone audited financial statements but is reflected as a fiduciary fund in the Commonwealth's audited financial statements.

Benefits Provided

Under Chapter 32A of the Massachusetts General Laws, the Commonwealth is required to provide certain health care and life insurance benefits for retired employees of the Commonwealth, housing authorities, redevelopment authorities and certain other governmental agencies. Substantially all of the Commonwealth's employees may become eligible for these benefits if they reach retirement age while working for the Commonwealth. Eligible retirees are required to contribute a specified percentage of the health care / benefit costs, which are comparable to contributions required from employees. Dental and vision coverage may be purchased by these groups with no subsidy from the Commonwealth.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 11 - **OPEB - Continued**

Contributions

Employer and employee contribution rates are set by MGL. The Commonwealth recognizes its share of the costs on an actuarial basis. As of June 30, 2019 and 2018 and as of the valuation dates (January 1, 2018 and 2017), participants contributed 0% to 20% of premium costs, depending on the date of hire and whether the participant's status is active, retired, or survivor. As part of the fiscal year 2010 General Appropriation Act, all active employees pay an additional 5% of premium costs.

Effective beginning in fiscal year 2014, by statute the Commonwealth is required to allocate, to the SRBT, a portion of revenue received under the Master Settlement Agreement with tobacco companies, increasing from 10% in fiscal year 2014 to 100% by fiscal year 2023. In fiscal years 2018 and 2017, 30% and 10% of tobacco settlement proceeds or approximately \$73 million and \$25 million, respectively, was allocated to the SRBT. The percentage of proceeds to be transferred to the SRBT in fiscal years 2018 and 2017 was set at 30% and 10%, respectively, overriding existing statute.

The Massachusetts General Laws governing employer contributions to SRBT determine whether entities are billed for OPEB costs. Consequently, SRBT developed an effective contribution methodology which allocates total actual contributions amongst the employers in a consistent manner (based on an employer's share of total covered payroll). The College is required to contribute based on Massachusetts General Laws; the rate was 8.79% and 8.92% of annual covered payroll for the fiscal years ended June 30, 2019 and 2018, respectively. The College contributed approximately \$202,000 and \$231,000 for the years ended June 30, 2019 and 2018, respectively, equal to 100% of the required contribution for both years.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 11 - **OPEB - Continued**

<u>OPEB Liabilities, OPEB Expense, and Deferred Outflows of Resources and</u> <u>Deferred Inflows of Resources Related to OPEB</u>

At June 30, 2019 and 2018, the College reported a liability of \$7,768,204 and \$7,384,880, respectively, for its proportionate share of the net OPEB liability related to its participation in SRBT. The net OPEB liability was measured as of June 30, 2018 and 2017, and the total OPEB liability used to calculate the net OPEB liability was determined by an actuarial valuation as of January 1, 2018 and 2017, respectively. The College's proportion of the net OPEB liability was based on its share of the Commonwealth's collective OPEB amounts allocated on the basis of an effective contribution methodology which allocates total actual contributions amongst the employers in a consistent manner based on the College's proportionate share was based on the actual employer contributions to the SRBT for fiscal years 2019 and 2018 relative to total contributions of all participating employers for the fiscal year. At June 30, 2019 and 2018, the College's proportion was 0.052% and 0.042%, respectively.

For the years ended June 30, 2019 and 2018, the College recognized OPEB expense of approximately \$909,000 and \$817,000, respectively.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 11 - **OPEB - Continued**

<u>OPEB Liabilities, OPEB Expense, and Deferred Outflows of Resources and</u> <u>Deferred Inflows of Resources Related to OPEB - continued</u>

The College reported deferred outflows of resources and deferred inflows of resources related to OPEB from the following sources at June 30:

	<u>2019</u>	<u>2018</u>
Deferred Outflows of Resources Related to OPEB		
Changes in proportion from Commonwealth	\$ 24,965	\$ 15,456
Changes in proportion due to internal allocation	2,986,126	1,777,915
Differences between expected and actual experience	94,352	-
Contributions subsequent to the measurement date	202,167	231,447
Total deferred outflows related to OPEB	\$ 3,307,610	\$ 2,024,818
Deferred Inflows of Resources Related to OPEB		
Net difference between projected and actual		
earnings on OPEB plan investments	\$ 19,397	\$ 13,474
Differences between expected and actual experience	16,581	16,979
Changes in plan actuarial assumptions	2,386,726	836,414
Total deferred inflows related to OPEB	\$ 2,422,704	\$ 866,867

At June 30, 2019 and 2018, the College's contribution of approximately \$202,000 and \$231,000, respectively, reported as deferred outflows of resources related to OPEB resulting from College contributions subsequent to the measurement date will be recognized as a reduction of the net OPEB liability in the following year.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 11 - **OPEB - Continued**

<u>OPEB Liabilities, OPEB Expense, and Deferred Outflows of Resources and</u> <u>Deferred Inflows of Resources Related to OPEB - continued</u> Other amounts reported as deferred outflows of resources and deferred inflows of resources related to OPEB will be recognized in OPEB expense as follows:

Years Ending	
June 30,	
2020	\$ 166,442
2021	166,442
2022	166,442
2023	216,765
2024	(33,352)
Total	<u>\$ 682,739</u>

Actuarial Assumptions

The total OPEB liability at June 30, 2019 and 2018 was determined using the following actuarial assumptions, applied to all periods included in the measurement, unless otherwise specified:

	2019	2018
Measurement date	June 30, 2018	June 30, 2017
Inflation	3.00%	3.00%
Salary increases	4.0% per year	4.5% per year

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 11 - **OPEB - Continued**

Actuarial Assumptions - continued

7.35%, net of OPEB plan investment expense, including	7.5%, net of OPEB plan
inflation	investment expense, including inflation
 8.0%, decreasing by 0.5% each year to an ultimate rate of 5.5% in 2023 for Medical; 5.0% for EGWP; 	 8.5%, decreasing by 0.5% each year to an ultimate rate of 5.0% in 2024 for Medical; 5.0% for EGWP; 5.0% for administrative costs
	inflation 8.0%, decreasing by 0.5% each year to an ultimate rate of 5.5% in 2023 for Medical;

The mortality rate was in accordance with RP 2014 Blue Collar Mortality Table projected with scale MP-2016 from the central year, with females set forward one year.

The participation rates are actuarially assumed as below:

- 100% of all retirees who currently have health care coverage will continue with the same coverage, except that retirees under age 65 with POS/PPO coverage switch to Indemnity at age 65 and those over 65 with POS/PPO coverage switch to HMO.
- All current retirees, other than those indicated on the census data as not being eligible by Medicare, have Medicare coverage upon attainment of age 65, as do their spouses. All future retirees are assumed to have Medicare coverage upon attainment of age 65.
- 80% of current and future contingent eligible participants will elect health care benefits at age 65, or current age if later.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 11 - **OPEB - Continued**

Actuarial Assumptions - continued

• Actives, upon retirement, take coverage, and are assumed to have the following coverage:

Retirement Age

	Under 65	Age 65+
Indemnity	40.0%	85.0%
POS/PPO	50.0%	0.0%
HMO	10.0%	15.0%

The actuarial assumptions used in the January 1, 2018 and 2017 valuations were based on the results of an actuarial experience study for the periods ranging July 1, 2016 and 2015 through December 31, 2017 and 2016, depending upon the criteria being evaluated.

As a result of these actuarial experience studies, the mortality assumption was adjusted in the January 1, 2018 and 2017 actuarial valuations to more closely reflect actual experience as a result of the recent experience studies completed by the Public Employee Retirement Administration Commission ("PERAC").

The long-term expected rate of return on OPEB plan investments was determined using a building-block method in which best-estimate ranges of expected future rates of return are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future rates of return by the target asset allocation percentage.

The SRBT is required to invest in the PRIT Fund. Consequently, information about SRBT's target asset allocation and long-term expected real rate of return as of June 30, 2019 and 2018, are the same as discussed in the Pension footnote (note 10).

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 11 - **OPEB - Continued**

Discount Rate

The discount rate used to measure the total OPEB liability at June 30, 2019 and 2018 was 3.95% and 3.63%, respectively. This rate was based on a blend of the Bond Buyer Index rate (3.87% and 3.58%) as of the measurement date and the expected rate of return. The OPEB plan's fiduciary net position was not projected to be available to make all projected future benefit payments for current plan members. The projected "depletion date" when projected benefits are not covered by projected assets is 2025 and 2023 for the fiscal years 2019 and 2018, respectively. Therefore, the long-term expected rate of return on OPEB plan investments of 7.35% and 7.50% per annum, respectively, was not applied to all periods of projected benefit payments to determine the total OPEB liability.

Sensitivity of the College's proportionate share of the net OPEB liability to changes in the discount rate

The following presents the College's proportionate share of the net OPEB liability, as well as what the College's proportionate share of the net OPEB liability would be if it were calculated using a discount rate that is 1-percentage-point lower or 1-percentage-point higher than the current discount rate at June 30:

		June 30, 2019	
	1.00% Decrease	Discount Rate	1.00% Increase
	2.95%	3.95%	4.95%
Net OPEB liability	\$9,172,916	\$ 7,768,204	\$ 6,645,158
		June 30, 2018	
	1.00% Decrease	Discount Rate	1.00% Increase
	2.63%	3.63%	4.63%
Net OPEB liability	\$ 8,766,443	\$ 7,384,880	\$ 6,286,430

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 11 - **OPEB - Continued**

Sensitivity of the College's proportionate share of the net OPEB liability to changes in the healthcare cost trend rates

The following presents the College's proportionate share of the net OPEB liability, as well as what the College's proportionate share of the net OPEB liability would be if it were calculated using healthcare cost trend rates that are 1-percentage-point lower or 1-percentage-point higher than the current healthcare cost trend rates:

		2019						
Current Healthcare								
1.0	0% Decrease	Cost Trend Rate	1.00% Increase					
	(B)	(A)	(C)					
\$	6,454,037	\$ 7,768,204	\$ 9,483,790					
		2018						
		Current Healthcare						
1.0	0% Decrease	Cost Trend Rate	1.00% Increase					
	(B)	(A)		(C)				
\$	6,110,049	\$ 7,384,880	\$	9,062,480				

⁽A) - Current healthcare cost trend rate, as disclosed on page 56

(C) - 1-percentage increase in current healthcare cost trend rate, as disclosed on page 56

⁽B) - 1-percentage decrease in current healthcare cost trend rate, as disclosed on page 56

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 12 - Other Fringe Benefits

Fringe Benefits

The College participates in the Commonwealth's Fringe Benefit programs, including active employee and postemployment health insurance, unemployment, pension and workers' compensation benefits. Health insurance for active employees and retirees is paid through a fringe benefit rate charged to the College by the Commonwealth.

Group Insurance Commission

The Commonwealth's Group Insurance Commission ("GIC") was established by the Legislature in 1955 to provide and administer health insurance and other benefits to the Commonwealth's employees and retirees, and their dependents and survivors. The GIC also covers housing and redevelopment authorities' personnel, certain authorities and other offline agencies, retired municipal teachers from certain cities and towns, and a small number of municipalities as an agent multiple-employer program, accounted for as an agency fund activity of the Commonwealth, not the College.

The GIC is a quasi-independent state agency governed by a seventeen-member body (the "Commission") appointed by the Governor. The GIC is located administratively within the Executive Office of Administration and Finance, and it is responsible for providing health insurance and other benefits to the Commonwealth's employees and retirees and their survivors and dependents. During the years ended June 30, 2019 and 2018, the GIC provided health insurance for its members through indemnity, PPO, and HMO plans. The GIC also administers carve-outs for pharmacy, mental health, and substance abuse benefits for certain health plans. In addition to health insurance, the GIC sponsors life insurance, long-term disability insurance (for active employees only), dental and vision coverage (for employees not covered by collective bargaining), retiree discount vision and dental plans, and a pretax health care spending account and dependent care assistance program (for active employees only).

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 12 - Other Fringe Benefits - Continued

Other Retirement Plans

The employees of the College can elect to participate in two defined contribution plans offered and administered by the Massachusetts Department of Higher Education – an IRC 403(b) Tax-Deferred Annuity Plan and an IRC 457 Deferred Compensation SMART Plan. Employees can contribute by payroll deduction a portion of before-tax salary into these plans up to certain limits. The College has no obligation to contribute to these plans and no obligation for any future payout.

Note 13 - Commitments and Contingencies

Federal, State, and Private Contracts and Grants

The College receives significant financial assistance from federal and state agencies in the form of grants. Expenditures of funds under these programs require compliance with the grant agreements and are subject to audit. Any disallowed expenditures resulting from such audits become a liability of the College. In the opinion of management such adjustments, if any, are not expected to materially affect the financial condition of the College.

The College participates in the Massachusetts College Savings Prepaid Tuition Program (the "Program"). This Program allows individuals to pay in advance for future tuition at the cost of tuition at the time of election to participate, increased by changes in the Consumer Price Index plus 2%. The College is obligated to accept as payment of tuition the amount determined by this Program without regard to the standard tuition rate in effect at the time of the individual's enrollment at the College. The effect of this program cannot be determined as it is contingent on future tuition increases and the Program participants who attend the College.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 13 - Commitments and Contingencies - Continued

Litigation

The College is periodically involved in legal actions arising in the ordinary course of business. Costs for all known claims not covered by insurance, if any, are recognized in the financial statements. Although the ultimate outcome of certain of these actions cannot be determined, management's opinion is that the College has adequate legal defense with respect to each of these actions, and that the amount of any additional liability would not have a material impact on the financial statements.

<u>Risk Management</u>

The College participates in the various programs administered by the Commonwealth for property, general liability, automobile liability and workers' compensation. The Commonwealth is self-insured for employees' workers' compensation, casualty, theft, tort claims, and other losses. Such losses, including estimates of amounts incurred but not reported, are obligations of the Commonwealth. For workers' compensation, the Commonwealth assumes the full risk of claims filed under a program managed by the Human Resources Division. For personal injury or property damages, Massachusetts General Laws limit the risk assumed by the Commonwealth to \$100,000 per occurrence, in most circumstances.

Note 14 - Massachusetts Management Accounting and Reporting System

Section 15C of Chapter 15A of the Massachusetts General Laws requires Commonwealth Colleges and Universities to report activity of campus-based funds to the Comptroller of the Commonwealth on the Commonwealth's Statewide Accounting System, Massachusetts Management Accounting and Reporting System ("MMARS") on the statutory basis of accounting. The statutory basis of accounting is a modified accrual basis of accounting and differs from the information included in these financial statements. Management believes the amounts reported on MMARS meet the guidelines of the Comptroller's *Guide for Higher Education Audited Financial Statements*.

Notes to the Financial Statements - Continued

June 30, 2019 and 2018

Note 14 - Massachusetts Management Accounting and Reporting System

No timing differences occurred where the College had additional revenue that was reported to Massachusetts Management Accounting and Reporting System ("MMARS") after June 30, 2019 and 2018.

Note 15 - Pass-Through Grants

The College distributed \$1,991,876 and \$1,822,380 during 2019 and 2018, respectively, for student loans through the U.S. Department of Education Federal Direct Lending Program. These distributions and related funding sources are not included as expenses and revenues or as cash disbursements and cash receipts in the accompanying financial statements.

REQUIRED SUPPLEMENTAL INFORMATION

Schedule of Proportionate Share of Net Pension Liability (Unaudited)

Massachusetts State Employees' Retirement System

Year ended Measurement date Valuation date		June 30, 2019 June 30, 2018 January 1, 2018		ne 30, 2018 ne 30, 2017 uary 1, 2017	Ju	ne 30, 2017 ne 30, 2016 uary 1, 2016	Ju	ne 30, 2016 ne 30, 2015 uary 1, 2015	June 30, 2015 June 30, 2014 January 1, 2014		
Proportion of the collective net pension liability		0.033%		0.030%		0.024%		0.043%		0.040%	
Proportionate share of the collective net pension liability	\$	4,422,643	\$	3,796,847	\$	3,281,453	\$	4,845,997	\$	2,976,652	
College's covered payroll	\$ 2,595,034		\$	2,326,231	\$	1,808,307	\$	2,565,242	\$	2,974,086	
College's proportionate share of the net pension liability as a percentage of its covered payroll		170.43%		163.22%		181.47%		188.91%		100.09%	
Plan fiduciary net position as a percentage of the total pension liability		67.91%		67.21%		63.48%		67.87%		76.32%	

The GASB pronouncement requiring the presentation of the information on this schedule became effective for years beginning after June 15, 2014 and is intended to provide data for the most recent ten years.

See accompanying notes to the required supplementary information.

Schedule of Contributions - Pension (Unaudited)

Massachusetts State Employees' Retirement System

For the Years Ended June 30,

	<u>2019</u>	<u>)19</u> <u>2018</u>		<u>2017</u>		<u>2016</u>		<u>2015</u>
Statutorily required contribution	\$ 277,248	\$	305,695	\$	231,460	\$	170,885	\$ 266,529
Contributions in relation to the statutorily required contribution	 (277,248)		(305,695)		(231,460)		(170,885)	 (266,529)
Contribution (excess)/deficit	\$ 	\$		\$		\$		\$
College's covered payroll	\$ 2,298,905	\$	2,595,034	\$	2,326,231	\$	1,808,307	\$ 2,565,242
Contribution as a percentage of covered payroll	12.06%		11.78%		9.95%		9.45%	10.39%

Notes:

Employers participating in the Massachusetts State Employees' Retirement System are required by MA General Laws, Section 32, to contribute an actuarially determined contribution rate each year.

The GASB pronouncement requiring the presentation of the information on this schedule became effective for years beginning after June 15, 2014 and is intended to provide data for the most recent ten years.

See accompanying notes to the required supplementary information.

Notes to the Required Supplementary Information - Pension (Unaudited)

For the Year Ended June 30, 2019

Note 1 - Change in Plan Actuarial and Assumptions

Measurement date - June 30, 2018

The investment rate of return changed from 7.50% to 7.35%. In conjunction with the investment rate of return changing, the discount rate was also changed to mirror the new investment rate of return.

The mortality rate assumptions were changed as follows:

• Disabled members – the amount reflects the same assumptions as for superannuation retirees, but with an age set forward of one year

Measurement date – June 30, 2017

The mortality rates were changed as follows:

- Pre-retirement was changed from RP-2000 Employees table projected generationally with Scale BB and a base year of 2009 (gender distinct) to RP-2014 Blue Collar Employees Table projected generationally with Scale MP-2016 and set forward 1 year for females
- Post-retirement was changed from RP-2000 Healthy Annuitant table projected generationally with Scale BB and a base year of 2009 (gender distinct) to RP-2014 Blue Collar Healthy Annuitant Table projected generationally with Scale MP-2016 and set forward 1 year for females
- Disability did not change

Measurement date - June 30, 2016

The assumption for salary increases changed from a range of 3.5% to 9.0% depending on group and length of service to a range of 4.0% to 9.0% depending on group and length of service.

Chapter 176 of the Acts of 2011 created a one-time election for eligible members of the Optional Retirement Plan ("ORP") to transfer to the SERS and purchase service for the period while members of the ORP. As a result, the total pension liability of SERS increased by approximately 400 million as of June 30, 2016.

Notes to the Required Supplementary Information - Pension (Unaudited)

For the Year Ended June 30, 2019

Note 1 - Change in Plan Actuarial and Assumptions - Continued

Measurement date - June 30, 2015

The discount rate to calculate the pension liability decreased from 8.0% to 7.5%

In May 2015, Chapter 19 of the Acts of 2015 created an Early Retirement Incentive ("ERI") for certain members of SERS who upon election of the ERI retired effective June 30, 2015. As a result, the total pension liability of SERS increased by approximately \$230 million as of June 30, 2015.

The mortality rates were changed as follows:

- Pre-retirement was changed from RP-2000 Employees table projected 20 years with Scale AA (gender distinct) to RP-2000 Employees table projected generationally with Scale BB and a base year of 2009 (gender distinct)
- Post-retirement was changed from RP-2000 Healthy Annuitant table projected 15 years with Scale AA (gender distinct) to RP-2000 Healthy Annuitant table projected generationally with Scale BB and a base year of 2009 (gender distinct)
- Disability was changed from RP-2000 table projected 5 years with Scale AA (gender distinct) set forward three years for males to RP-2000 Healthy Annuitant table projected generationally with Scale BB and a base year of 2015 (gender distinct)

CAPE COD COMMUNITY COLLEGE

(an agency of the Commonwealth of Massachusetts)

Schedule of Proportionate Share of Net OPEB Liability (Unaudited)

Massachusetts State Retirees' Benefit Trust

Year ended Measurement date Valuation date			June 30, 2018 June 30, 2017 January 1, 2017		
Proportion of the collective net OPEB liability		0.052%		0.042%	
Proportionate share of the collective net OPEB liability	\$	7,768,204	\$	7,384,880	
College's covered payroll	\$	2,595,034	\$	2,326,231	
College's proportionate share of the net OPEB liability as a percentage of its covered payroll		299.35%		317.46%	
Plan fiduciary net position as a percentage of the total OPEB liability		7.38%		5.39%	

Notes:

The GASB pronouncement requiring the presentation of the information on this schedule became effective for years beginning after June 15, 2017 and is intended to provide data for the most recent ten years.

See accompanying notes to the required supplementary information.

CAPE COD COMMUNITY COLLEGE

(an agency of the Commonwealth of Massachusetts)

Schedule of Contributions - OPEB (Unaudited)

Massachusetts State Retirees' Benefit Trust

For the Year Ended June 30,

	<u>2019</u>	<u>2018</u>
Statutorily required contribution	\$ 202,167	\$ 231,447
Contributions in relation to the statutorily required contribution	 (202,167)	 (231,447)
Contribution (excess)/deficit	\$ 	\$ _
College's covered payroll	\$ 2,298,905	\$ 2,595,034
Contribution as a percentage of covered payroll	8.79%	8.92%

Notes:

Employers participating in the Massachusetts State Retirees' Benefit Trust are required by MA General Laws, Section 32, to contribute an actuarially determined contribution rate each year.

The GASB pronouncement requiring the presentation of the information on this schedule became effective for years beginning after June 15, 2017 and is intended to provide data for the most recent ten years.

See accompanying notes to the required supplementary information.

CAPE COD COMMUNITY COLLEGE

(an agency of the Commonwealth of Massachusetts)

Notes to the Required Supplementary Information – OPEB (Unaudited)

June 30, 2019

Note 1 - Change in Plan Assumptions

Fiscal year June 30, 2019

Assumptions:

Change in Trend on Future Costs

The healthcare trend rate decreased from 8.5% to 8.0%, which impact the high cost excise tax.

Change in Mortality Rates

The following mortality assumption changes were made in the January 1, 2018 Actuarial Valuation:

• Disabled members – would reflect the same assumptions as for superannuation retirees, but with an age set forward of one year

Change in Discount Rate

The discount rate was increased to 3.95% (based upon a blend of the Bond Buyer Index rate (3.87%) as of the measurement date as required by GASB Statement 74.

Fiscal year June 30, 2018

Assumptions:

Change in Discount Rate

The discount rate was increased to 3.63% (based upon a blend of the Bond Buyer Index rate (3.58%) as of the measurement date as required by GASB Statement 74. The June 30, 2016 discount rate was calculated to be 2.80%.

Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*



Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

To the Board of Trustees of Cape Cod Community College West Barnstable, Massachusetts

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Cape Cod Community College (the "College"), which comprise the statements of net position as of June 30, 2019 and 2018, the related statements of revenues, expenses and changes in net position, and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise Cape Cod Community College's basic financial statements and have issued our report thereon dated October 15, 2019.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Cape Cod Community College's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the College's internal control. Accordingly, we do not express an opinion on the effectiveness of the College's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Cape Cod Community College's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the College's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the College's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

O'(onnor + Drew, D.C.

Certified Public Accountants Braintree, Massachusetts

October 15, 2019